

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :534-CANBERRA

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
AUSTRALIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

REACHING AGREEMENT W/AUSTL ON CLOSER COOP BETWEEN CDN & AUST  
GREATER CDN INDUSTRY ACCESS TO AUSTLN DEFENCE MARKET

DETERMINE EQUIP SALES OPP FOR CDN SUPPLIERS OF MARINE DEF EQ  
SALES FOR CDN COMPANIES

OBTAIN LATEST AUSTLN ASSESSMENT OF CRV-7 ROCKETS  
CONTRACT FOR BRISTOL AEROSPACE

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Support of Saint John Shipbuilding & several  
systems suppliers to participate in ANZAC Ship  
Program. - Monitoring of Dept of Transport and  
Communications Nat'l Aeronautical Info Processin  
g System North-East Brisbane Project.

Meetings held with both competing consortia.  
Good level of interest for several Canadian com-  
panies including SJSL established.  
Contract awarded to MDA.

QUARTER: 2 Support of St. John Shipbldg. & several systems  
suppliers to part. in ANZAC Ship Program. Monito-  
ring of Dept of Transp. & Communic'n Natl Aero-  
nautical Info Processing System. Updating of Air  
Traffic facilities around Australia.

Australian Defence has purchased 15 LAVs through  
FMS. Team visiting Canada and USA with a view to  
buying additional vehicles.

QUARTER: 3 -----

QUARTER: 4 -----