

**PROGRAM RESULTS: ALL REGIONS**

**BUSINESS ACTIVITY**

During the April - June 1994 period, eighty-two posts submitted quarterly reports identifying the following business activities:

- 390 EXPORT SALES WORTH \$2230.29 MILLION
- 138 NEW BUYING CONNECTIONS / 140 AGENCY AGREEMENTS
- 91 NEW JOINT VENTURES WORTH \$227.95 MILLION / 13 LICENSING AGREEMENTS WORTH \$0.06 MILLION
- 12 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$162.6 MILLION
- 39 CANADIAN INVESTMENTS ABROAD WORTH \$1267.77 MILLION
- 63 TECHNOLOGY TRANSFERS WORTH \$215.23 MILLION

**HIGHLIGHTS:**

- \$56.97 Million new joint venture to set up two shoe factories (Kiev)
- \$45 Million sale of mining machinery (Santiago)
- \$19 Million sale of coal wagons and parts (Jakarta)
- \$7 Million sale of Bell Helicopter (New Delhi)
- \$4.35 Million sale of Commercial printing (Buffalo)
- \$3.5 Million sale of Engineering services (Algiers)
- \$2 Million new joint venture of access controls (Sao Paulo)
- \$1.67 Million sale of didactic material (Rabat)
- \$1.5 Million sale of Robotic inspection camera (Seattle)
- \$1.2 Million sale of Hydrogen generators (Ankara)

**KEY STATISTICS:** for the eighty-two posts having submitted a quarterly report

REGIONS	MISSIONS		NUMBER CONFIRMED		VALUE CONFIRMED	
	TOTAL	REPORTING	EXPORT SALES		EXPORT SALES (\$M)	
Africa & Middle East	18	13	30		430	
Asia & Pacific	20	20	131		916	
Europe	27	24	54		185	
Latin America & Caribbean	16	14	36		525	
United States	11	11	139		174	
	92	82	390		2230	
REGIONS	TRADE ENQUIRIES		INVESTMENT ENQUIRIES		BUSINESS VISITORS	
	Cdn	Local	Cdn	Local	Cdn Pr / Pub	Loc Pr / Pub
Africa & Middle East	4570	6431	87	87	662 / 101	1274 / 180
Asia & Pacific	12605	13617	230	326	2936 / 894	6734 / 612
Europe	7552	7909	200	351	1602 / 462	1995 / 316
Latin America & Caribbean	10593	8341	203	56	2541 / 281	2571 / 217
United States	7993	6658	165	441	1887 / 404	1935 / 618
	43313	42956	885	1261	9628/2142	14509/1943