

**PROGRAM RESULTS: EUROPE & MULTILATERAL**

**BUSINESS ACTIVITY**

During the October - December 1991 period twenty seven posts reported the following business activity:

93 EXPORT SALES WORTH \$197 MILLION

49 NEW BUYING CONNECTIONS/53 AGENCY AGREEMENTS

36 NEW JOINT VENTURES WORTH \$166 M/10 LICENSING AGREEMENTS WORTH \$401 M

7 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$10 M

12 CANADIAN INVESTMENTS IN TERRITORY WORTH \$236 M

30 TECHNOLOGY TRANSFERS WORTH \$0.8 M

**HIGHLIGHTS:**

\$ 70 million sale of pulp processing machinery (Moscow)

\$ 25 million sale of secured packet switching (Brussels)

\$ 20 million sale of flight simulator (Brussels)

\$ 6.5 million sale of DC motors for electrical drive (Ankara)

\$ 5 million sale of cedar remanufactured products (Dusseldorf)

\$ 5 million sale of flight simulator (Paris)

**KEY STATISTICS:** for the twenty seven posts reporting workload information

Missions Reporting To

		RBT	RWT
No. Trade Enquiries	Cdn	1030	5819
	Local	765	6077
No. Investment Enquiries	Cdn	35	311
	Local	48	613
No. Business Visitors	Cdn Pr/Pub	617/209	1475/701
	Local Pr/Pub	574/435	1493/362