

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Atlanta

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	7.7	0.0	18.8	0.0	0.98	635 (Enquires)
	from Territory	3.3	0.0	37.0	0.0	1.58	417 (Enquires)
B. Export Promotion Projects and Events		21.7	0.0	10.0	0.0	1.05	18 (Projects/Events)
C. Other Trade Development Activities		15.0	0.0	6.3	0.0	0.70	
D. Promotional Projects		1.7	0.0	5.3	0.0	0.26	26 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	3.3	0.0	0.3	0.0	0.11	10 (Enquiries)
	from Territory	5.0	0.0	2.5	0.0	0.25	28 (Enquiries)
F. Service to Government	External Affairs	10.0	0.0	6.8	0.0	0.57	10 (Reports)
	OGDs, Provinces, ETC	1.7	0.0	2.5	0.0	0.15	8 (Contacts)
G. Administration	Program Management	26.7	0.0	2.8	0.0	0.91	
	Leave, Professional Dev.	1.7	0.0	0.8	0.0	0.08	
Total TID Program		97.8	0.0	93.1	0.0	6.64	
H. Other Programs		2.3	0.0	7.3	0.0	0.36	

Trade Officers: 7

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS