

Novacorp signs two pipeline deals

In December, Novacorp International Consulting (NIC) Ltd., signed two pipeline contracts with the National Malaysian Oil and Gas Agency, PETRONAS.

The two contracts for project management/consultancy and for operations and maintenance are worth about C\$40-million. These contracts are part of the C\$650-million 730km gas pipeline which will run from the east coast of Peninsular Malaysia to the Kelang Valley, and Kuala Lumpur on the west coast. A branch line will also serve Singapore.

The entire project is scheduled to be completed by 1991 and will be one of the greatest engineering challenges undertaken to-date in Malaysia.

Novacorp's Malaysian partner for the pipeline project is the engineering firm Sepakat Setia Perunding Sdn. Bhd.

Commented NIC President Don Olafson, "We are delighted to have won this large contract in view of the stiff competition faced. It will strengthen Novacorp's international reputation as a leader in the pipeline sector."

The Canadian High Commissioner to Malaysia, Manfred von Nostitz, noted: "Novacorp won the contract against the best international competition, a prestigious accomplishment. It advertises



Don Olafson (left), High Commissioner von Nostitz (centre) and Dato' Murad Hashin, Sr. Vice President of Petronas, discuss the routing of the pipeline.

Canada as a technological leader in the oil and gas industry and reinforces Canada's credibility as an effective competitor in the region. It will also strengthen substan-

tively the Canadian presence in Malaysia and is bound to have a positive spill-over effect in other areas of the Canada/Malaysia relationship."

Shawinigan Hydro Contract

In December, Shawinigan Lavalin signed a contract to provide construction supervision and site commissioning services with Malaysia's National Electricity Board for the Sungai Piah hydroelectric power project in the upper Perak river region.

Shawinigan's involvement in the development of the Perak river goes back to 1964 when initial feasibility studies were undertaken. Since then, Shawinigan has been instrumental in developing three sites in the area: at Temengor, Bersia and Kenering.

The addition of Sungai Piah together with the rehabilitation by Shawinigan of a fifth dam in the region, Chenderoh, will raise, by 1990, the installed power capacity of the area to 650 megawatts, or 12 per cent of Peninsular Malaysia's power generating capacity.

Financing Agreement

The Export Development Corp. (EDC), a Canadian Crown Corporation that provides credit to buyers of Canadian goods and services, has renewed its C\$30-million buyer credit protocol that had been in effect since 1984.

The new agreement, which expires in November 1988, is aimed at enhancing bilateral trade and will support purchases of Canadian goods and services in all sectors of the Malaysian economy.

Favourable terms

The protocol can be applied either independently or, when appropriate, in parallel with a development line of credit presently available from the Canadian International Development Agency to provide favourable financing terms.

At the signing ceremony, the EDC was represented by Vice President Blaine Modin. Representing the Malaysian government was Encik Mohd. Sheriff, Deputy Secretary General of the Ministry of Finance.

The protocol has proved effective in the past. In 1985, financing was approved to support Bell Canada International

in its contract to automate consumer services at the Telecommunications Department of Malaysia.

Delivering legal aid

Thanks to a M\$78,000 donation from the Canadian High Commission, the Malaysian Association of Women Lawyers has bought a van equipped with audiovisual aids and educational materials and is now bringing free legal advice to plantations, kampungs, and squatter areas of large cities.

The project, which is staffed on a volunteer basis, is giving priority to people in these areas as most of them are too poor to afford lawyers and are often ignorant of their rights.

To ease people's understanding of the law, the association has also set up a drama group to present plays illustrating real-life legal situations.