

Imperial Life Assurance Co. of Canada

REPORT OF ANNUAL MEETING

The Annual Meeting of the Company was held at the Head Office in Toronto, on Tuesday, January the 14th, 1902. Among those present were:— Hon. Sir Oliver Mowat, A. E. Ames, S. J. Moore, Chester D. Massey, H. N. Baird, Hon. S. C. Wood, E. R. Wood, E. T. Malone, C. McGill, F. G. Cox, J. O. McCarthy, Dr. J. L. Davison, Dr. D. Lowrey, T. Bradshaw, J. J. Kenny and others.

The President, Hon. Sir Oliver Mowat, took the chair, and Mr. T. Bradshaw, the Actuary, was appointed to act as Secretary of the meeting.

ANNUAL REPORT

The Directors have pleasure in presenting their report upon the operations for the year ended 31st December, 1901, and are again enabled to congratulate the members on the continued prosperity of the Company.

1. THE NEW LIFE INSURANCE applications received were 2,324 for \$3,974,000; deducting those declined and not completed, 613 for \$776,500, the policies issued and revived were 1,711 for \$3,197,500 being, in point of numbers, in excess of those granted in any previous year, and exceeding in amount those for the year 1900. The resulting new annual premium income amounted to \$125,195.

2. THE INCOME from life assurance premiums and annuity considerations was \$395,170.19, and from interest, dividends, etc., \$53,501.64, making a total of \$448,671.83, an increase for the year of \$92,538.79. The ratios of expense both to premium income and total income again show decreases.

3. THE TOTAL ASSETS, after making all payments for death losses, expenses, etc., have been increased during the year by \$237,711.91, and now stand at \$1,339,804.15. The average rate of interest which the investments earned during the year was 5.39 per cent., while the rate upon which all the assurance and annuity calculations have been made is 3½ per cent.

4. THE TOTAL ASSURANCES in force at the end of the year aggregated \$11,236,700 as against \$9,226,350 at the close of 1900, a gain of \$2,010,350 during the year.

5. THE NET CLAIMS arising under policies by deaths among assured lives, amounted to \$55,716, and were again within the amount expected. In determining the expected losses the Select Life Tables deduced from the Institute of Actuaries (H^m) Experience were employed. These tables make due allowance for the recent selection of the lives.

6. THE RESERVES for policies and annuities amounted to \$798,785, which is \$201,297 greater than the close of the preceding year. As in former years special additional reserves for suspended or deferred mortality and for the immediate payment of death claims, have been duly made.

7. THE AUDIT has been a continuous one, and was of an exceedingly strict character; as usual it was conducted by independent Auditors appointed at the Annual Meeting, who verified all of the Investments and securities held therefor.

8. IN CONCLUSION, the Board desires to take this opportunity of recording their indebtedness to the Company's representatives throughout the whole Dominion, for the substantial assistance they have rendered in producing results which make the operations of the past year the most successful in the Institution's history, as is exhibited in the following:—

	1900	1901	Increase	%
1. Total insurance in force.....	\$9,226,350	\$11,236,700	\$2,010,350	21.8
2. Total Assets	1,102,092	1,339,804	237,712	21.6
3. Reserves on Policies and Annuities.....	597,488	798,785	201,297	33.7
4. Annual Premium Income	319,860	395,170	75,310	23.5
5. Annual Income from Interest on Investments.....	36,273	53,502	17,229	47.5
6. Total Annual Income	356,133	448,672	92,539	26.0
7. Benefits Paid and accrued to Policy-holders and Annuities	43,794	79,021	35,227	80.4

Toronto, Jan. 13th, 1902

O. MOWAT, President.

BALANCE SHEET, Dec. 31st, 1901

LIABILITIES

To Policy and Annuity Reserves on basis of H^m. Table of Mortality of Institute of Actuaries and 3½% interest, including additional Reserves (1) for immediate payment of death claims, and (2) for deferred mortality

" All other liabilities

" Surplus on Policy-holders' Account

\$798,785 00
39,068 47
501,950 68

NOTE—If reserves had been compiled on a less stringent government basis Surplus on Policy-holders' Account would have been \$582,927.68.

\$1,339,804 15

T. BRADSHAW, Actuary.

ASSETS

By Government Inscribed Stock.....	\$ 47,000 00
" Bonds and Debentures.....	411,730 40
" Bank and Other Stocks.....	68,261 15
" Mortgages on Real Estate.....	449,463 24
" Loans on Policies and Policies purchased.....	15,455 98
" Cash in Banks	202,732 30
" Cash at Head Office and other Offices.....	4,460 93
Net Ledger Assets.....	\$1,199,104 00
" Net Quarter and Semi-Annual Premiums not yet due, and Premiums in course of Transit (Full Reserve thereon included in Liabilities).....	114,951 45
" Accrued and due Interest on Investments, &c.....	25,748 70
	\$1,339,804 15

F. G. COX, Managing Director.

AUDITORS' REPORT

We have examined the above Statements of Assets and Liabilities, with the books and vouchers of the Company, and certify the same to be correct. We have also examined each of the securities of the Company, and the evidences of the Dominion Government Deposit and the Cash and Bank Balances, and find the same correct and in accordance with the above Statement. A running audit has been maintained during the year, and we certify that the books are well and truly kept.

TORONTO, 13th January, 1902.

JOHN MACKAY, } Auditors.
H. VIGEON, }

Sir Oliver, in a comprehensive review of life insurance in Canada, and of the Imperial Life's record, concluded by saying:—"A volume of new business, almost \$4,000,000 was transacted, which indicates that both the management and the agency staff have been very efficient. The fact that the number of applications rejected was unusually large, and that the death losses have been less than were expected, show that much care has been exercised by the medical department in the selection of lives. The company's funds, now amounting to \$1,339,804, have been carefully invested by the executive, as attested by the fact that the Company has never lost a dollar through an investment; that no investment causes the Company the least anxiety and that the average rate of interest earned during 1901 was 5.39 per cent. The net addition of over \$2,000,000 to the total assurances increases that item to the \$11,236,700 in force on December 31, 1901, and proves the satisfactory character of the business secured by the Company. The method employed in determining the reserves is an index that the directors are determined that the Company's motto: "First and Paramount—Absolute Security to Policy-holders" shall be a reality. I am, therefore, confidently enabled to say, in moving the adoption of the report, that all essentials to the upbuilding of a strong, progressive and substantial Company, are embodied in the Imperial Life."

The 1st Vice-President, Mr. A. E. Ames, dwelt particularly upon the Company's investments and the sterling character of the securities held, he also touched on the Imperial's past history, which he summarized as follows:

"The Imperial's progress would best be gathered from the following comparisons taken from recent annual reports:

Period	Insurance in force	Premium Income	Interest Income	Period	Total Income	Assets	Reserves for Policies and Annuities
1897	\$1,185,725	\$ 32,399	\$10,987	1897	\$ 43,387	\$340,479	\$ 38,426
1898	4,169,125	117,887	12,464	1898	130,352	677,061	180,761
1899	7,142,625	215,827	27,406	1899 ..	243,233	930,443	441,112
1900	9,226,350	315,724	36,272	1900	351,996	1,102,092	597,488
1901	11,236,700	395,170	53,502	1901	448,672	1,339,804	798,785

These figures certainly indicate that the Imperial Life has made rapid and steady progress. In every one of the above six cardinal items each year shows a handsome advance, more especially with respect to Reserves for Policies and Annuities."

Dr. Jno. L. Davison, and Mr. E. R. Wood, having been appointed scrutineers, reported the following gentlemen elected as Directors for the ensuing year: Hon. Sir Oliver Mowat, P.C., G.C.M.G.; A. E. Ames; Hugh N. Baird; A. E. Kemp, M.P.; Hon. S. C. Wood; Wm. Mackenzie; Chas. McGill; Hon. Wm. Hart, M.P.; Warren Y. Soper; Geo. B. Reeve; Samuel J. Moore; Hon. Sir Mackenzie Bowell, P.C., K.C.M.G.; Thos. J. Drummond; J. J. Kenny; Chester D. Massey; F. R. Eccles, M.D., F.R.C.S.; Fred. G. Cox; T. Bradshaw.

At a subsequent meeting of the newly elected Board of Directors, Hon. Sir Oliver Mowat was re-elected President, and Messrs. A. E. Ames and T. Bradshaw 1st and 2nd Vice-Presidents, respectively.