

IN THE TRADE.

A despatch from Windsor, Ont., states that Heintzman & Co. have purchased the premises known as Curry Hall at the corner of Ouellette Ave. and London Street, Windsor Ont. The price is reported at \$65,000.

Mr. R. S. Gourlay, of Gourlay, Winter & Leeming, Toronto, on his return from a business trip to Winnipeg, left for a short vacation with friends in New York. Mr. Gourlay was accompanied by Mrs. Gourlay.

The musical merchandise stock of Weatherburn & Gliddon, whose assignment to N. L. Martin & Co. was reported in the last issue of the Journal, is being sold and the business wound up.

Just a little in advance of St. Valentine's Day the stock visited the home in Toronto of Mr. R. C. Willis, wholesale representative of Doherty Piano Co., Clinton, and left by number three. "A fine husky chap," said Mr. Willis, who hastened home from a business trip in Eastern Ontario to make the acquaintance of the newest member of his household.

Messrs. Montagnes & Co., Toronto, who have the Canadian representation of a number of German musical instrument manufacturers, have secured the services of Mr. Hillhouse to represent them on the road. Mr. Hillhouse, who has had extensive experience with Lyon & Healy of Chicago, commences with Messrs. Montagnes & Co., early in March.

While on a recent business trip to Montreal and St. Therese, Mr. W. Bohne, the well known piano hammer and string manufacturer of Toronto, received word of the sudden death of Mrs. Bohne's father, Mr. G. Abendsehn of New York. Deceased, whose death occurred with startling suddenness while dictating a letter, was one of the founders of the action firm of Staib & Abendsehn. Mr. and Mrs. Bohne went to New York to attend the funeral services.

Mr. J. Wesley Everett, who had been for three years on the selling staff of the Newcombe Piano Co., Ltd., connected with their retail warehouses in Toronto, died suddenly in this city. About half an hour before his death occurred Mr. Everett was in telephonic communication with Mr. Scott, secretary-treasurer of the Newcombe Piano Co. On leaving his home Mr. Everett suddenly expired, his death being caused by heart failure. A few days prior to his death deceased had fallen downstairs, and it is supposed that his heart was affected as a result.

During the months of February and March, New Scale Williams pianos are being used exclusively for concert purposes by Clara Butt and Kenerly Rumford; Gabriel Ysaye and Gertrude Manning; Arthur Friedman; Kathleen Parlow; and Jan Kubelik. In addition to which Leo Slezak, Rosa Olitzka, Marie Rappold; Jeanne Gerville Reiche, Dora de Philippis, Mischaska Leon, Giovanna Martino and Marie Claisse chose the piano for their private use during Grand Opera week at Toronto, and all of these celebrated artists gave letters of endorsement on the qualities of the New Scale Williams.

SALESMAN WANTED.

Wanted Experienced Salesman for piano house; city trade; Western Canada; must be high class, capable of closing sales; young man preferred; must be energetic and temperate. State experience and salary required. Apply box 1622 Canadian Music Trades Journal, 56-58 Agnes St., Toronto.

PATENT NOTICE.

Canadian Patent No. 110,488, of February 25, 1908, Lever Cover and Hand Support for Player Pianos, owned by The Cable Company of Chicago, U.S.A. The above invention is for sale or haul at reasonable price. John H. Hendry, Bank of Hamilton Chambers, Hamilton, Canada.

Manufacturers! Dealers! Tuners!
Yellow Ivory Keys Made White as Snow

"Caplan's Patent Ivory Polish" will do it. Samples 50 cts. and \$1 (dollar size will whiten four sets of piano keys). For further particulars write to

HENRY CAPLAN, 49 Sherman Ave., Jersey City, N.J., U.S.A.

An Apology

Owing to the unprecedented demand for EDITION PETERS, and in spite of the large and varied stock laid in by us when we acquired the sole agency for Canada, we find ourselves with some of the numbers already out of stock. We ask the indulgence and forbearance of the Music Trade until the arrival of further consignments now on the way from Europe, when we hope to be able to execute all orders fully and promptly.

Dealers who placed stock-orders with us in the fall, have already sent in repeat orders, thus testifying in the best possible manner to the easy-selling quality of EDITION PETERS. Schools, Teachers, and Students prefer it to other Editions, hence it pays the Dealer to carry it. The discount, too, makes it a profitable Edition for the Dealer to handle. Catalogues gladly sent on request.

THE
NORDHEIMER PIANO & MUSIC
LIMITED
TORONTO

MESSRS.

BOSWORTH & CO.

Reg to inform the Profession and Trade that they have, with the exception of a few items disposed of at the recent Sale, purchased the Catalogue and Publishing Business of Messrs.

WICKINS & CO.

MESSRS. BOSWORTH & CO. have therefore acquired, among the 3,000 works, the following, which have a large Sale, especially in the colonies:-

RAPID PIANOFORTE TUTOR.
RAPID VIOLIN TUTOR.
HEMY'S ROYAL PIANOFORTE TUTOR
DR. ALLUM'S SCALES.
GROSVENOR MUSIC BOOKS.
ANTHEMS. "SUNBEAM" MUSIC BOOKS
VIOLIN MUSIC BOOKS, Etc.

The Copyrights of the STEINGRAEBER EDITION and the FOX MUSIC PUBLISHING CO. were also recently acquired.

Sole Agents for Canada

MUSGRAVE BROS. & DAVIES

114-115 Stair Bldg., Bay St.

TORONTO