

26 Broadway
New York

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May 17, 1916.

Dear Mr. King:-

You have met Mr. Gray, the President of the Western Maryland Railway. The Western Maryland owns the Davis Coal & Coke Company, a coal concern employing several thousand men. I think you met Mr. Calloway, the President of the Davis Coal & Coke Company. He is a fine man. He has been, on his own initiative, introducing a plan for closer cooperation with the men. I was talking with Mr. Gray about the matter yesterday. Mr. Calloway and Mr. Gray are both anxious to do what is wise and best in this matter, but have not had experience. I asked Mr. Gray whether he thought Mr. Calloway and the man whom he has appointed as his representative in dealing with the men would be interested to talk with you in regard to their problems. He said he was sure they would be, and he also would like to participate in the conference, and hoped I could so arrange when next you came to town.

The purpose of this letter is to make such an arrangement. The Foundation meeting is on Wednesday. Could you come to New York so as to meet these gentlemen here on Tuesday, or, if you prefer to see them on Thursday, that could be arranged. I would be glad to have you make your plans so that you could give them as long as might be desirable for conference. They will suit your convenience.

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