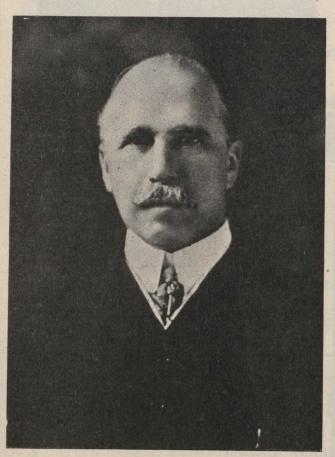
## Linn Tractors Made Display

NE of the outstanding features, both as regards interest and entertainment, in connection with the recent conventions at Montreal, held by the Canadian Lumbermen's Association, Canadian Pulp and Paper Association and the Canadian Forestry Association,



MR. W. H. C. MUSSEN
President Mussens Limited, Montreal.

was that provided by the Canadian representatives of the Linn Manufacturing Corporation, whose plant is at Morris, N.Y., and head office in New York city. Mr. W. H. C. Mussen, President of Mussens Limited, and Mr. J. S. Innes of the same company, who handle the Linn business affairs in the Canadian territory, were in charge of the various arrangements, and from their headquarters in the Mount Royal Hotel they conducted an educative and instructive campaign amongst the many scores of limit holders and woods operators in attendance at these various conventions. By means of exclusive film demonstrations they showed the Linn Tractors at work under actual woods conditions in various parts of the United States. Demonstrations were made at the Mount Royal Hotel, the Ritz-Carlton and the Ecole Polytechnique. Large and interested audiences in each case profited by the opportunity of enlarging their vision concerning woods methods.

A very remarkable feature of these various demontrations was that in at least two cases the films were taken by companies with no financial or business interest in the tractor operations, but merely as evidence of the very remarkable results obtained by this most modern

adjunct to log hauling activities; also it was a most noteworthy feature of the various film demonstrations that several lumbermen and pulp and paper men in the audiences took it upon themselves to voluntarily testify as to the efficacy of this particular make of tractors in their own woods experience. Many interested enquiries were received by the officials of the company in charge, and they were especially fortunate in having with them for the purpose of first hand information some of the executive heads of the New York Corporation. Among these were Mr. G. R. Hanks, President of the company; Mr. Robt G. Thach, New York, Treasurer; Mr. Geo. Whitman, N.Y., Secretary, as well as several other members of the Mussens Limited organization.

On Wednesday, evening, January 24th, between 50 and 60 leading executives and owners of pulp and paper and lumber corporations were entertained by Mr. W. H. C. Mussen and Mr. J. S. Innes at a very enjoyable banquet in the newly opened banquet hall of the Mount Royal Hotel. The evening's entertainment was not in any sense a business one. A very enjoyable programme of musical, dramatic and recitative numbers provided an evening of rare and rapid fire enjoyment.

Not the least enjoyable feature of the evening was the screening of some new and exclusive films showing the use of tractors in heavy hauling operations. These showed the Linn engaged under various trying conditions which demonstrated its dependability and great hauling power. Among other things, the Linn was shown hauling immense compressor castings weighing 65,000 lbs. each for the Hope Natural Gas Co., of Clarksburg, W. Va., where a compressor station was being erected. The distance was 19 miles and the roads were impassable for other means of transport owing to the depth of snow and slush, and the grades which were very steep and the curves exceedingly sharp.

The effectiveness of the Linn tractor on snow and ice and the flexibility of the traction, working overground without use of mud-hooks, etc., were shown in connection with hardwood operations with the Oval Wood Dish Co., at Tupper Lake, N. Y., and the Gould Paper Co., in its activities at North Lake, N. Y. The latter company has twelve Linn machines engaged in its pulpwood operations. Several loads of hardwood logs were pulled by the Linn tractor at Tupper Lake, each containing 9,000 ft., Doyle rule.

Mr. W. H. C. Mussen who presided at the affair, in a very graceful speech, expressed his appreciation of the interest shown by his guests. He displayed a very keen understanding of the part which tractors are destined to play in future logging and showed how the tractor makes long haul operations not only feasible but profitable. A number of Linn tractors are now in operation in various parts of Ontario, Quebec and New Brunswick, and those interested were invited to witness a demonstration of what the machine can do—an invitation which has since been accepted by several operators.

A hearty vote of thanks was tendered Mr. Mussen, and Mr. Innes for their hospitality, by motion of Cyril T. Young, manager of the Eastern Lands Department of the Canadian National Railways, who voiced the sentiments of all present in a few appropriate remarks.

The entire week's conventions of the various associations were enhanced and enlivened by the efforts of this live tractor organization, who earned for themselves an enviable reputation as business entertainers of the highest order.