

BRITISH COLUMBIA

COAST — ALL PACIFIC AGENTS LTD.

2050 Sandown Place
North Vancouver, BC
V7P 3H7

Contact: Hans Oppermann, Manager

Telephone: 604-985-1350

Fax: 604-985-1350

Products: Salmon — Fresh, frozen;
Pollock — Fresh; Pink Salmon — Fresh, canned

Annual Sales Range: 0.5 — 2.5M

Percentage of Sales Exported: 60%

Type of Business: Exporter, Trader, Custom
orders to buyers' specifications

Production Period: Year round

COAST ISLAND SEAFOODS

6000 Island Highway West
Qualicum Bay, BC
V9K 2E1

Contact: Doug Gray, President

Russell Bell, Vice President

Telephone: 604-757-8533

Fax: 604-757-8447

Products: Oysters, Black Cod — Fresh, frozen,
smoked; Clams (all species) — Fresh, frozen,
smoked, minced for chowder; Salmon (all species)
— Fresh, frozen, smoked, portioned, roe, dressed,
gift pack, specialty pack, troll-caught; Halibut —
Fresh, frozen, smoked, portioned, dressed; Cod
(all Pacific Coast species) — Fresh, frozen, smoked,
portioned, roe, headed & gutted

Annual Sales Range: Up to 5M

Percentage of Sales Exported: 60%

Number of Employees: 6

Type of Business: Processor,
Wholesaler/Distributor, Exporter

Production Period: Year round

Countries of Interest: Asia

COASTWIDE FISHING LTD.

209 — 3740 Chatham Street
Richmond, BC
V7E 2Z3

Contact: Dick Yamazaki, Director
Martin Matsutani, Manager

Telephone: 604-272-1106

Fax: 604-272-0992

Products: Salmon — Fresh, frozen, smoked,
salted/dried, portioned, roe, dressed, caviar;
Herring — Fresh, frozen, roe; Herring roe
on kelp — salted/dried, gift pack;

Black Cod — Frozen

Annual Sales Range: 2.5 — 10M

Percentage of Sales Exported: 90%

Number of Employees: 7

Type of Business: Processor, Exporter

Production Period: March — December

Brands: Elite

Countries of Interest: Japan, Europe, Asia

DEL MAR INTERNATIONAL SEAFOODS LTD.

1729 Midgard Avenue
Victoria, BC
V8P 2Y6

Contact: Ian Rudiak, Director

Nina Rudiak, Director

Telephone: 604-477-9336

Fax: 604-477-9386

Products: Goose Barnacles — Live; Salmon,

Farmed for our future...



B.C. SALMON FARMERS ASSOCIATION

#506-1200 W. Pender St., Vancouver, B.C. V6E 2S9

Tel: (604) 682-3077 Fax: (604) 669-6974 email: davignon@bcsalmonfarms.bc.ca

Chum — Frozen; Salmon, Sockeye — Frozen,
smoked

Annual Sales Range: 0.5 — 2.5M

Percentage of Sales Exported: 100%

Type of Business: Exporter

DOLLAR FOOD MFG. INC.

1410 Odium Drive
Vancouver, BC
V5L 4X7

Contact: K. Chow, Director

K. Wong, President

Telephone: 604-253-1422

Fax: 604-253-2226

Products: Geoduck Clams — Salted/dried,
specialty pack, gift pack; Sea Cucumber —
Frozen, salted/dried; Groundfish — dressed;
Salmon — Frozen, smoked, salted/dried,
gift pack

Annual Sales Range: 2.5 — 10M