

Companies with foreign operations. continued...

<u>Company</u>	<u>Headquarters</u>	<u>Foreign Operations</u>
Oncogene Science, Inc.	Uniondale	Canada <sup>1</sup> , Austria, Benelux, England, France, Italy, Japan, Korea, Portugal, Scandinavia, Spain, Taiwan, Germany
Pall Corporation	East Hills	Puerto Rico, England, Germany, Japan

## 5.2 Potential New York State Strategic Partners

Following is information from JGCO's survey respondents about their specific interests in potential strategic alliances with Canadian partners. The firms are listed alphabetically. The information is synopsised from the returned questionnaires which are on file for future reference at the Canadian Consulate General in Buffalo, NY. Additional information from published and computer data base sources on these and the non-responding companies can also be found there.

### **ACCURATE CHEMICAL & SCIENTIFIC CORP.**

300 Shames Drive  
Westbury, NY 11590

Contact: Mr. Rudy Rosenberg, Sr., President  
516-333-2221

Accurate manufactures primary biotech products including monoclonal ABs, polyclonal ABs, antigens and complements at various plants outside of the U.S. They export product to Canada and import product as raw material from Canada. They also manufacture secondary biotech products abroad, export some to Canada and import some product components from Canada. They do not provide biotech services. They have existing Canadian strategic alliances for complements. They would be interested in additional strategic alliances in Canada "if it makes money and does not pollute."

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### **BIONIQUE TESTING LABORATORIES, INC.**

RR 1, Box 2  
Saranac Lake, NY 12983

Contact: Mr. Daniel J. Lundin, President  
518-891-2356

<sup>1</sup> Firm has Canadian distributor.