

PROGRAM RESULTS: AFRICA & MIDDLE EAST

BUSINESS ACTIVITY

During the April-June 1988 period thirteen posts reported the following business activity:

1. 32 EXPORT SALES WORTH \$257 MILLION
2. 47 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 1 NEW JOINT VENTURE/LICENCING AGREEMENT
4. 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA
5. 1 CANADIAN INVESTMENT IN TERRITORY
6. 10 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- o \$6 million sale of technical colleges (Kuwait)
- o \$3 million new joint venture in landscaping (Riyadh)
- o \$3 million sale of water drilling equipment (Harare)
- o \$1 million sale of thermal generators (Algiers)

KEY STATISTICS: for the thirteen posts reporting workload information

		Missions Reporting To	
		GAT	GMT
No. Trade Enquiries	Cdn	2412	1505
	Local	1349	1548
No. Investment Enquiries	Cdn	11	125
	Local	11	214
No. Business Visitors	Cdn	420	455
	Local	502	898