

THE BUSINESS AGENT.

The position of business agent is not a sinecure nor a bed of roses by any means. When anyone accepts the position, thinking that he will have a kid-gloved job, the illusion will soon be dispelled if he honestly performs his work. The business agent has been the butt of the newspapers for years, and has been looked upon with suspicion, not only by the employing classes, but the general public at large. The prejudice that has been created against him gradually vanishing, but at best he is handicapped at all times. The business agent frequently finds that his hardest fights are to be encountered in the union, where jealousies or factionalism are permitted to flourish, and as a consequence the work in bettering the condition of organized labor is greatly hampered.

The ideal business agent never existed, and I doubt that he ever will. To many men have aspired to reach the high elevation only to have their ambitions dashed to pieces ere they have gone very far. They realize when too late that in trying to please everyone they have gained the enmity of all, and no matter what their abilities may be, their usefulness at once ceases.

A business agent should possess individuality. Let him sit down and think each question over before he acts. Listen to the advice of fellow members of the organization and use it in accordance with its value. Never allow dictation. When you do you have lost your efficiency. The fellow who seeks to control you in many cases is making a cats-paw of you. Keep aloof from all cliques. Be ready to listen to complaints, but slow to act. Weigh well the evidence on both sides when any controversy arises between the employer and a member of your local. Let justice be meted out at all times, without regard to whom it may benefit or injure.

If this course is pursued you will gain the confidence of the great mass of people and will command the respect of those who may not be friendly to you. Always remember that it is best to have your errors to be those of the head, and not of the heart.—The Labor Leader.

When you buy, buy of the advertisers in The Tribune. They have manifested a friendliness for organized labor by their advertisements, and it is only right and just that all trades unionists should reciprocate that feeling by patronizing them. They desire that you give them the preference in buying.

SHE REMEMBERED.

"Come back for something you've forgotten, as usual!" said the husband.

"No," replied his wife sweetly, "I've come back for something I remembered."

He who expresses his willingness to die for a woman always reserves the right to fix the date of his demise.

Had to Cry.

"What are you crying for, my boy?"

"I got licked by the teacher."

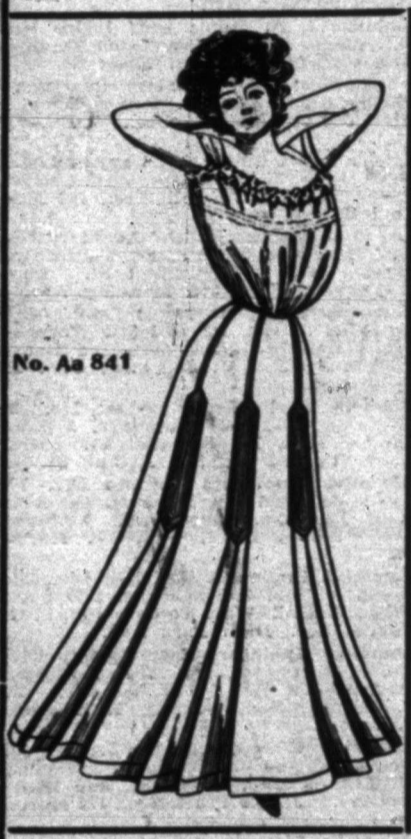
"Well, it does no good to cry."

"Hub! how can you expect a boy that's whaled not to blubber."—Chicago Ledger.

Pater Familias—Clara, I see that the front gate is down this morning.
Clara (shyly)—Yes, papa, you know love levels all things.

An Unmatchable Skirt Bargain

Here is an opportunity for everybody. Whether you ever got a real bargain or not, the one we offer here never was and never will be equalled at..... **\$3.45**



No. Aa 841

A special study on the manufacture of these skirts places us in the best position to solicit your trade. They are made in our own factory, designed by experts, cut by experts, and the machines used in their manufacture are also handled by expert mechanics, thus producing the highest class work at a minimum of cost. The mills supply us directly with materials and, in return for our cash, we get the lowest quotations.

\$3.45 DO YOU SEE THE REASONS WHY? \$3.45

They are made of black vicuna cloth of that fine supple quality, unlined, inverted seams over hips, stitched strapping of self and deep pleated gore seams. No matter what price you pay, no other skirt would become you better than this one at \$3.45.

We supply them in lengths from 38 to 42 inches and waistbands up to 28 inches. When ordering, mention number Aa 841.

Money Back if not Satisfied

\$3.45

**WRITE TO-DAY
DON'T DELAY**

\$3.45



No. Aa 925

Every woman can test her good judgment by buying one

\$2.39 of these Black Silk Taffeta Waists \$2.39

Made in our own workrooms. There's style about them; there's quality in them; in short, your \$2.39 will prove the best investment you ever made. Make it now.

They are made of superior quality black silk taffeta, unlined, with deep tucks on back and front, a handsome tie of self, and trimmed with small covered buttons. Sizes:

32 to 42 inches bust measure. Order under **\$2.39**
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Money Back if not Satisfied

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