

# FACE THE FACTS

## New business methods are required to meet new business conditions

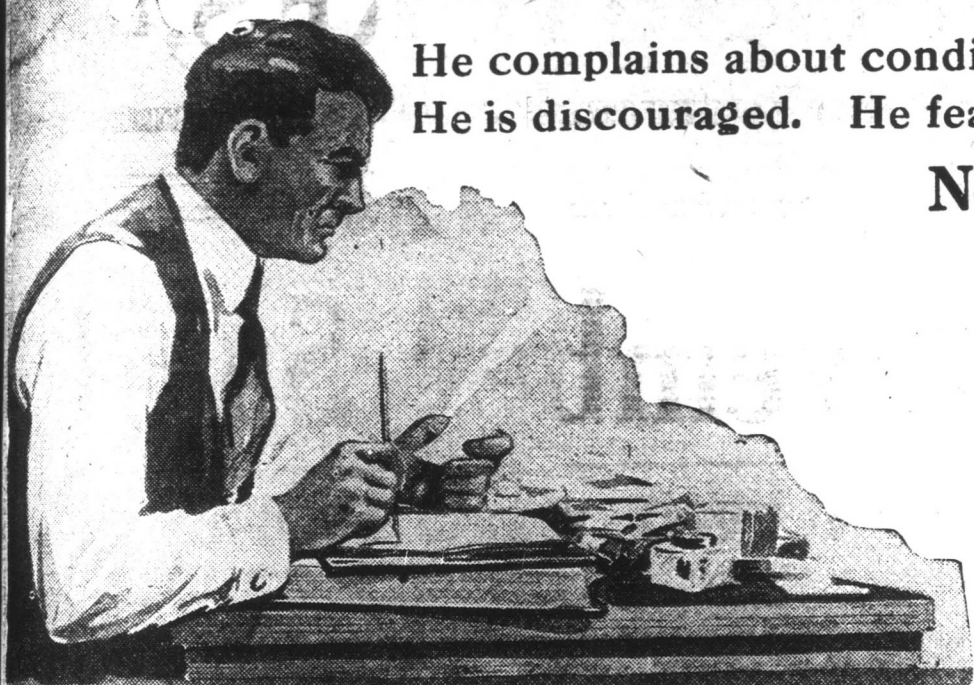
### Old methods invite failure.

This merchant is trying to meet present-day conditions with an out-of-date system.

1. He can't get the records he needs.
2. He guesses about the amount of outstanding accounts.
3. His customers get slow service.
4. He gives no receipt to his customers.
5. There is no incentive for his clerks to do better work.
6. He hasn't been able to reduce expenses.

He complains about conditions.

He is discouraged. He fears failure.



### New methods insure success.

This merchant has installed a new model National Cash Register especially designed to help merchants meet new conditions.

1. It gives facts necessary for managing his business.
2. It provides an easy way to keep all records.
3. It gives quick, accurate service to customers.
4. It prints a receipt for each customer.
5. It helps clerks sell more goods.
6. It reduces overhead.

He has made conditions in his store right. He is meeting present-day conditions successfully.



### New model National Cash Registers help merchants meet new conditions.

A National Cash Register is the only machine that issues a receipt, indicates, adds, prints, classifies and Distributes records **at the time of the sale**, all in one operation. No figure work. No Delays. No mistakes. Just read the totals.

## The National Cash Register Co.

C. F. BOND, Sales Agent. Office and Showroom, Renouf Building, St. John's. 'Phone No. 1023. D. BUTLER, Local Representative.

We have on hand in St. John's a large stock of New and Second-hand Cash Registers at special prices (including duty), which can be purchased on easy payments without interest. Liberal allowances made for old style machines. Why not let us help you devise a system that will aid you to meet present-day conditions successfully?

### STRIKING.

My nineteen children cry for bread, and I can't even give them hay; I've made their lives a thing of dread, since I have struck for higher pay. I labored at the posthole mills, with many more down-trodden men, and earned enough to pay my bills, and then saved some kopecks now and then. Then came a man whose lungs were hale, and showed us we were serfs and slaves; all workmen are marred, he told us we would have to strike. If we would have our problems solved, so jobless now we hit the pike—there is a principle involved. There is a principle at stake, or so the gifted speaker said; but oh, it makes my bosom ache; I never hear them shout or laugh. I do not see them play or run; the kiddies always get the staff while great campaigns are lost or won. The children do not seem to care for principles, however; they ask for warmer things to do.

wear, they weep because there is no pie. Their cheeks grow hollow, day by day, their eyes look old—as old as mine; their lips are pinched and thin and gray—and principles don't seem so fine. There is no juicy roast to carve, the larder holds no tempting cake; the little kids will have to starve, for there's a principle at stake.



### Shipping Notes.

Schooner Felix left Larna yesterday for St. Lawrence where she completed her cargo for Oporto.  
Schooner Donald J. Cook is loading codfish at A. E. Hickman's for Barbados.

### WE WISH TO ANNOUNCE THAT OUR SOUVENIR Christmas Greetings and New Year Photo Mount Calendars for 1922 ARE NOW READY FOR SALE.

They sell at the following prices:  
1 1/2 x 2 1/2 ..... 35c. each  
2 1/2 x 3 1/2 ..... 35c. each  
3 1/2 x 4 1/2 ..... 40c. each  
4 1/2 x 5 1/2 ..... 40c. each  
These Calendars are especially suitable for Christmas or New Year Gifts. You only need to slip your photo or snapshot in these mounts to have an artistic and attractive souvenir. We have only a limited number. Call and see them!

REMITTANCE MUST ACCOMPANY ALL MAIL ORDERS.

**TOOTON'S,**  
THE KODAK STORE, 309 WATER STREET.

### Scientists Predict Death to Darwinism.

The iniquity of Darwinism—"that guess-science that has led so many Christian people away from belief in God's inspired word," was the subject of an address made by William Jennings Bryan in introducing Dr. Lyall Rader, Chicago chemist, at the first meeting of the Protestant Bible and Science Society, held in Washington, D.C.  
"Instead of allowing higher critics to cut out of the Bible that which conflicts with scientific guessing," declared Mr. Bryan, "we propose to cut guessing out of science."  
Dr. Rader declared that "Darwinism had had its day." In the future, he said, the truth of science would be applied by "rigid scientific methods," as contrasted with the pseudo-science of the past.

**AUTOMOBILE TIRES**—End of season sale: 32 x 4, straight side, \$28; 33 x 4, clincher, \$36. These are being offered at less than landed cost to clear. E. D. SPURRELL, 365 Water Street.

### Misses Husband and Killed Child.

Mrs. Frank Messner of Chicago threw a poker at her husband on November 9. The poker missed the objective, but struck the two-year-old son of the couple. The child was fatally injured. Mrs. Messner told the police that her husband came home intoxicated, and insisted on her calling up his employer, and making an excuse for his inability to report for work. Mrs. Messner says she refused. "I threw the poker to scare my husband," said the woman. "I threw it toward his feet. I had not noticed the baby on the floor, and the poker missed my husband and struck the child in the head."

### Express Passengers.

The following passengers arrived at Port aux Basques on S.S. Sagana and are on the incoming express:—C. Bidout, Mr. and Mrs. H. G. Carpenter, A. Chaisson, W. E. LeRoux, W. T. Bradbury, W. Carpenter, Miss E. Barrett, A. Dawe, A. Snow, W. Caravan, Dr. W. E. Jones.

MINARD'S LINIMENT USED BY PHYSICIANS.

### Could Use Ships to Aid Housing.

According to marine engineers who have spent several days in inspecting the interior of the former United States transport Leviathan in Hoboken, she could be converted into a floating apartment house to accommodate 3,000 persons comfortably within four months at a cost of \$2,000,000 to \$3,000,000, says the New York Times.  
The huge liner has never been stuck in the mud at her pier in Hoboken, as reported, but on the contrary, according to Captain John J. Jamison, who is in charge, the vessel has at least two feet of water under her keel at all stages of the tide. The engineers assert that it would be easy to tow the Leviathan up the North River above Eighth Street and moor her within convenient distance of the Manhattan shore.

The accommodation could be leased on the two-rooms-and-bath plan and the tenants could have the use of the various kitchens, which are in perfect working order, the engineers assert. The heating and lighting apparatus would be repaired so that there would always be plenty of hot water and steam. The ballroom could be used for dances, and the dining rooms are all clean and painted, ready for the fittings to be installed.  
The tenants in the Leviathan floating apartment would have telephone connection with the shore with a switchboard like warships when in this harbor. They would have the use of six decks and, have more space than persons in the city. The Roman bath on the lower deck and the swimming pool and Turkish bath are all in good working order.

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Women and Children  
Prepared by  
DAVIS & LAWRENCE CO.  
Manufacturing Chemists, Montreal

in good working order.  
In addition, the engineers point out, the tenants could have plenty of extra space for making tennis courts as the machinery would be moved. In summer it would be one of the coolest places in New York and warm and snug in winter.  
There would be no howling from stray cats to annoy tenants at night, nor would there be any occasion for burglar scares.  
Meals could be served the same as in a restaurant ashore on the community basis and dances and entertainments provided in the same way during the winter.

**An Army Swallowed Up.**  
It was not an epoch-making battle that was fought at Solway Moss, on November 24, 1542 but it was one of the most complete of the English victories over the Scots, and the story of it is worth telling. The Scots had crossed the Border in force, and were proceeding on their usual lines of fire and pillage, to the assault of Carlisle when they were met at Arbury by an army under Sir Arthur Wharton, Ward of the Western Marches. The English attack disorganized the invaders, who fled in the gathering darkness. Ten thousand fugitives lost their way, and found themselves with the flowing tide on the fatal Solway Moss and were swallowed up, slain or taken prisoners. "Never in all the wars between England and Scotland had there been a defeat more complete, more sudden, or more disgraceful." It was a consolation for the defeat they had suffered at the Sark, hard by, in 1447, nearly a hundred years before.

### Fatal Panic.

A disastrous panic occurred in a circus at Bilbao, on the evening of November 24, 1921, while a cinematograph performance was being given. As the charge for admission was equivalent to only one penny, the hall was crowded, and mostly with women and children. As the operator was proceeding with his work a film burst into flames; losing his head, he shouted out "fire!" and the outbreak was promptly subdued. But the cry had roused the audience to terror, and there commenced a mad rush for the exits. The police and staff of the circus were powerless to check the panic, with the result that the people trampled each other down in the rush for the doors. When quiet was restored, and the exits were cleared, it was found that forty-four children and one woman had lost their lives, while many were injured. As the news became generally known in Bilbao crowds gathered around the building, and heartrending scenes were witnessed as parents and friends of missing boys and girls recognized them among the victims. The establishment was at once closed, and the proprietor and all the members of the staff placed under arrest.

### Anatole France Wins Nobel Prize.

The Swedish Academy has awarded the 1921 Nobel Prize in literature to Anatole France, noted French author. Anatole France is the fourth French writer to receive the Nobel Prize in literature since its foundation in 1901 by Dr. Alfred B. Nobel, noted Swedish chemist and inventor of dynamite, who created in his will a foundation of some \$9,000,000, the proceeds of which provided for annual prizes of about \$40,000 each in physics, medicine, chemistry, literature and peace. The other French writers to be awarded the literature prize were: Rene Francois Armand Sully-Prudhomme, 1901; Frederic Mistral, 1904 (who, however, received only half the prize, the other half going to Jose Eschegaray of Spain); and Romain Rolland, 1915. Other noted writers who have received the prize are: Henryk Sienkiewicz, author of "Quo Vadis," 1905; Rudyard Kipling, English author, 1907; Maurice Maeterlinck, Belgian playwright, 1911; Rabindranath Tagore, Hindu poet, 1913, and Knut Hamsun, Norwegian author, 1920.

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Stafford's Ginger Wine for sale at Knowling's Stores, East, West and Central.—nov14,tf

## MACKINTOSH'S

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