

(record #: 948)

SECTOR: **Various/Multi-Sectoral**  
AREA: **United States**  
DATE: **Apr 1994**  
ACTIVITY: **Government procurement; mission to: National Association of State purchasers Conference**  
LOCATION: **Tucson**  
CONTACT: **D. Conrad** EAITC UTO\_  
TELEPHONE: **613-944-9440**

EVENT: **Trade mission to workshop, "Marketing To State Governments"; Tucson, March 1994**  
PRODUCTS: **All sectors**  
SCOPE: **Senior purchasing officials representing over 30 states will offer a workshop to 300 vendors**  
PARTICIPANTS: **Twenty Canadian companies**

(record #: 955)

SECTOR: **Various/Multi-Sectoral**  
AREA: **Western Europe and European Community (EC)**  
DATE: **Oct 1993**  
ACTIVITY: **Horizontal fair; information booth: Thessaloniki International Fair**  
LOCATION: **Athens**  
CONTACT: **Gaston Thompson** EAITC RWT\_  
TELEPHONE: **613-996-5263**

The TIF (Thessaloniki International Fair) is a high-profile event in the Greek commercial community. It provides an opportunity to demonstrate a broad spectrum of Canadian capabilities to public, business and government procurement personnel.

(record #: 958)

SECTOR: **Various/Multi-Sectoral**  
AREA: **Western Europe and European Community (EC)**  
DATE: **ONG 1993**  
ACTIVITY: **Industrial research and development and technology development; initiative**  
LOCATION: **Germany**  
CONTACT: **E. Cherrett** ISTC -  
TELEPHONE: **613-998-1041**

Use the Canada German intergovernmental consultations under the bilateral S&T agreement to exploit the full potential for industrial R&D and technology development collaboration.