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4. <u>Humber College</u>

<u>Messrs Norton, Riccio, Harper and</u> <u>Franklin</u> International Projects Div.

The group visited Humber College, the largest community college in Canada where it was explained that the college and all its associates are designed to provide courses to meet the training requirements of specific communities. This is done in close collaboration with the surrounding private sector who, in committee, decide with college staff the type of training and re-training required for the area and the necessary skill level. The Humber College and a number of others are active internationally and offer a series of courses for overseas students. Normally Humber College operates by establishing a training relationship with an overseas training institution and in consultation decides on the type of training to be offered. In most instances training in Canada is offered to teachers and others who can pass on the benefits of their newly acquired knowledge on their return to their home countries.

Members of the group appreciated this insight to a training system which could be used by S.A. to develop such skills as intermediate accounting.

5. <u>Reception Holiday Inn Toronto</u>

At a reception at the Holiday Inn. Toronto. the group had the opportunity of meeting informally with a number of individuals having either a direct interest in the project or in S.A. in general. These included Mr Bob Phillips, President and CEO of Cansulex Ltd. the Rev and Mrs Plaskett. Mr & Mrs James Coulton and others.

6. Canadian Tire Corp Ltd

<u>Mr Peter Johnson</u> Marketing Support Services Division

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The group visited a prestige store in the central Toronto area franchised to the Canadian Tire Corporation and later visited the Corporation's head office where the franchising concept was dealt with in detail by Johnson. The success of the Corporation and the good relations which exist between it and its franchising partners was in evidence during both visits. While the mix of goods dealt with by the Corporation might possibly be too broad for S.A., the franchising concept and the success of its operation could be seen by the group to have some application in S.A. The professional manner in which Johnson delivered his presentation was much admired.