

612 - WASHINGTON

UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1  
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QUARTER : 2  
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QUARTER : 3  
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QUARTER : 4

AS AGREED TO WITH HEADQUARTERS, POST ACTIVITIES FOR THE MOST PART WERE REACTIVE ONLY DURING QUARTER. THIS REFLECTED PRIORITIES SET FOR START-UP PHASE OF NEW WSHDC TID OFFICE.

25 SERIOUS & 39 GENERAL INVESTMENT ENQUIRIES FROM POST TERRITORY SERVICED; A MAJOR BUSINESS FORUM ('MARYLAND MEETS CANADA', MAR. 18) WAS CO-SPONSORED/ORGANIZED WHICH PROMOTED CANADIAN INVESTMENT DEVELOPMENT THROUGH PRESENTATIONS, LITERATURE DISTRIBUTION ETC.; INVESTMENT PROSPECTING WAS CARRIED OUT IN CONJUNCTION WITH SCHEDULED CORPORATE LIAISON CALLS IN TERRITORY.