

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

REPORT 4  
88/10/21

POST : 534-CANBERRA

005-COMM. & INFORM. EQP. & SERV  
AUSTRALIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

DEPT OF AVIATION PURCHASE OF NATIONAL AERONAUTICAL INFORMATION  
PROCESSING SYSTEMS (NAIPS) TO BE AWARDED IN EARLY 1988. NORTH EAST  
CENTRE UPGRADE WILL FOLLOW.

CANADIAN FIRMS WILL CONTINUE TO PURSUE SALES  
OPPORTUNITIES. SALES POTENTIAL IS \$13.5 MIL.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

- QUARTER: 1 -----
- QUARTER: 2 -----
- QUARTER: 3 -----
- QUARTER: 4 -----

ACTIVITIES UNDERTAKEN IN QUARTER

INITIATIONS IN CANBERRA  
THE MINISTER'S REPRESENTATION (1) COMMODITY MARKETING ECONOMIC COM-  
MISSIONS AND INVESTMENT OFFICE (2) VISIT OF DELEGATION 1981-  
COMMODITY MARKETING OFFICE (3) INVESTIGATION OF MEMORIALS  
NEGOTIATING LEVIN BEACHED WHEELS IN CANBERRA (4) COM-  
MISSIONS OFFICE (5) SIGNIFICANT VISIT DELEGATION OFFICERS  
MEMORIALS IN CANBERRA (6) SIGNIFICANT LEVIN BEACHED (COMF/GWB)  
SIGNIFICANT ACCESS ISSUES (COMF/GWB) SIGNIFICANT OFFICERS

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WHICH COMPLETED SUCCESSFUL NEGOTIATIONS DURING THE REPORTING PERIOD.  
FINISHED BEFORE THE SPECIFIC VISITORS ARRIVED IN AUSTRALIA.

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BY MISSIONS OFFICE FOR EXPORT PROMOTION  
CANBERRA OFFICE OF EXPORT PROMOTION