## 29/05/89

## DEPARTMENT OF EXTERNAL AFFAIRS

RPTCI

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

Mission: RIYADH

Market: SAUDI ARABIA

In support of Canadian exports in this sector/sub-sector the mission is currently engaged in activities which include:

Activity: ASSIST CDN CO. IN CONCLUDING TRAINING PROPOSALS Expected Results: 2 CONTRACTS

Activity: ASSIST NEWLY EST. J.-V. TO OBTAIN HOSPITAL MOGHT CONTRACT Expected Results: 1 CONTRACT

For the next fiscal year, the mission will carry out the following anoroyed fairs and missions:

Activity: HEALTH CARE PROPOSED MISSION TO CANADA IN MAY 1989 Expected Results: INTRODUCE AGENTS & POTENTIAL CUSTOMERS TO CON SUPPLIERS. SUPPLY INFO ON MARKET OPPORTUNITIES

Activity: HEALTH CARE MISSION TO KSA & VISIT SAUDI HEALTH CARE SHOW Expected Results: CREATE OPPORTUNITIES FOR CONCLUSION OF SALES 2-3 AGENCY AGREEMENTS. J.-V.

For the next fiscal year, the mission is planning to undertake the following new export support initiative(s) in this sector/sup-sector:

Activity: LOBBY KSA AUTHORITIES TO INVITE CON CO.-MEDI. TRAIN. PROJECT Expected Results: 1 PROJECT