

BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bonafides of the companies listed here.

CHINA (People's Republic)
— A major Chinese factory specializing in manufacturing fibre cement and friction material products seeks a Canadian **joint venture/licensing partner to manufacture non-asbestos brake pads and shoes for passenger cars in China.** The Canadian partner will provide **key equipment (new/used) and advanced technology.** Contact George Chen, President, Canada Shuming Development Ltd., 2-4058 Corners Place, Victoria, B.C., V8X 3Z5, Tel.: (604) 727-7009; Fax: (604) 721-7715.

CHINA (People's Republic)
— A company which exports industrial goods to China has a client that seeks **scrap copper and scrap aluminum.** Contact Ming Fu, Richland Company Ltd., Suite 390, 1335 Williamsport Drive, Mississauga, Ontario, L4X 2S9, Tel.: (905) 624-2187; Fax: (905) 624-3656.

CHINA (People's Republic)
— Several reputable and profitable manufacturers of **water and wastewater treatment equipment** in China are seeking **Canadian partners for advanced technologies or to jointly develop and manufacture better products** to fill the overwhelming market demand in this field, said to be one of the priorities in China's upcoming Five-Year Plan. Products range from household water treatment to large-scale municipal and industrial waste-

water treatment equipment. Interested parties may contact Jim Chan or Ivy Li, Millian Business Inc., 280 Spadina Avenue, Suite 501, Toronto M5T 2E5, Tel.: (416) 805-5018; Fax: (416) 593-8402.

CHINA (People's Republic)
— Individual companies here are seeking Canadian **joint venture partners** involved in **medical and pharmaceutical raw materials; veterinary medicine; corn starch production; and the manufacture of biodegradable starch cellulose resin and photo degradation film.** Contact Linda Lu, Office Manager, China Info Globe Inc., Scarborough, Tel.: (416) 298-2298; Fax: (416) 292-9627.

INDIA — A distillery established in 1951, producing 34 million litres of **Ethyl alcohol** and having a licence to produce 8 million litres of potable alcohol, including **whisky, rum, vodka, gin and brandy,** is interested in a **joint venture** with Canadian companies. Contact A. Qadeer, General Manager, Saraya Distilleries Ltd., 11 Panchsheel Park Shopping Centre, New Delhi 110 017, Tel.: 011-643 1747; Fax: 011-643 8227.

INDIA — A well-known Raunaq Group company with installed capacity to produce 300,000 hecto litres of beer, is building a 150,000 hecto litres brewery and holds a license for

setting up an additional 450,000 hecto litres brewing capacity. The company is interested in a **joint venture with Canadian breweries** with an international image. Contact: R.S. Duggal, Vice-President, Raunaq Group of Industries, Allahabad Bank Bldg., 17 Sansad Marg, New Delhi, 110 001; Tel.: 011-310, 014/310 310; Fax: 011-334 5018.

INDIA — An Alberta company's agent in India, Alloys Engineers, seeks a **joint venture** with Canadian firms in which it would **import technology to manufacture (for sale to Asian markets) slurry pumps, well head (oil) equipment, and high pressure valves.** Authorized to negotiate on behalf of Alloys Engineers is Pradeep Dass, CAN-K Process & Mining Equipment Ltd., Site 6, Box 10, RR 1, St. Albert Industrial Park, St. Albert, Alberta T8N 1M8, Tel.: (403) 459-2391; Fax: (403) 459-2416.

ITALY — An energy conservation-oriented firm in Rome wishes to enter into **joint venture partnerships and technology transfer arrangements** with Canadian firms engaged in, among other fields, **consulting services** (environmental assessment studies, waste management); **project management** (process control of plants, cooperation in process development, process consult-

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