

dozen are good value. The Racquet bat has a strong string centre and is well made.

**MR. MEAL'S TRIP.**

Walter Meal, the American representative of Alex. Pirie & Sons, Limited, the famous papermakers of Aberdeen, Scotland, has returned to New York from his Spring visit to the firm's Canadian correspondents.

Mr. Meal reports an excellent business, more especially in the firm's recent introductions in papeteries and flat papers. His stay in New York on this occasion is not to be a lengthy one as he is booked to sail on May 17 per the ss. Yucatan for Vera Cruz and Mexico City, where he is to interview Messrs. Pirie's numerous friends in the trade.

The firm's connection is universal, indeed, there is scarcely a city in the civilized world where the products of this house are not to be found.

**NEW PAPERERIES.** Some new papereries shown in Copp, Clark Co.'s are in great favor with the trade.

Tinted linear repp in assorted tints is put up in quire boxes and looks very attractive. Tinted parchment has an easy surface to write on, and in get up is extremely stylish. "Old Saxon" is a cream color with rough finish. The envelopes are the fashionable wallet-shaped variety. Antique waterlined paper is in octavo size in white and sells rapidly. The preference is generally given to blue, though green and pinks are well liked. A very good line of 5c. pads is shown with covers that are usually found only on the 10c. goods. These are going fast and will not be renewed. In ink bottles a novelty is the non-spillable Columbus egg inkwell. This is of rubber with nickel covering, and however it may be knocked around the ink will not come out. As a novelty, besides being very useful, it is taking with the trade. Another non spillable bottle has a large, heavy brass stand and tops the glass well being removable from the inside. The spiral pen-rack is not new, but is in steady demand. It will hold a large number of pens and retails for 10c. A great many glass paperweights are being sold. These the dealer can have a local photographer take some pictures for, and stick them inside the weight. New pencil boxes are shown which have six different openings, some sliding and others on pivots. The office diaries are to be ahead of all previous ones, containing more information and being twice as useful to all mercantile people, as well as the special books for lawyers, bankers and insurance men. The "Squeegee" albums for holding small photographs are a new thing and appear to be taking well. They are bound in canvas

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