

## THE LUMBER TRADE.

## LUMBER ADVANCING.

As has been expected for some time, the wholesale prices of lumber at the mills will be somewhat higher this year, though the advance is not as great as was expected, amounting only to about 50c per thousand higher on some lines of pine lumber, while in Minnesota the price of lumber has been advanced about \$1.50 per thousand feet. The principal changes in the price of flat Portage lumber, are as follows: No. 1 and 2 red pine 50c higher, No. 3 finishing 50c higher, 1-1-1, 1-1-2 and 2-inch red pine selects, 50c higher. No. 1 and 2 clear white pine, \$3.50 higher, No. 3 clear 50c higher. Laths 5c lower. The classification of boards has been changed so that 10 to 18 feet are now quoted at the same price all through, the price being the same as last year. The Lake of the Woods mills are quoting delivered prices this year. These changes apply to the Winnipeg list.

There have also been some changes in British Columbia lumber. British Columbia siding, ceiling and flooring was advanced \$1 recently, which is the second advance this year of a like amount on flooring, making flooring \$2 higher than last fall. British Columbia red cedar shingles are quoted at \$2.25 for No. 1, which is the same price as previously. Some Pacific coast states shingles are being offered in Manitoba at \$2.10, but they are said to be very little if any better quality than British Columbia No. 2, which are quoted at \$2.

## THE CITY LUMBER TRADE.

The lumber trade in Winnipeg has been in bad shape for the past year. A year ago a new list for the season was prepared, but this list was never closely followed, and heavy cutting in prices was the rule all last season. The result of this was that business was carried on at an actual loss by some of the city dealers, and the most favorably situated did little better than pay expenses. It is estimated that the city dealers threw away, by severe cutting in prices last season, at least \$30,000, which they would have received had business been carried on on a fair basis as to margin of profit. As much as ten per cent reduction was given freely from the list price, and when it is understood that the margin of profit on lumber is under 20 per cent, it will be seen what a cut of 10 per cent means.

The dealers have now realized the folly of the course pursued last year, and they will try to do business this season on a more business-like basis. A new list has been prepared this week, which shows some moderate advances in prices on the list of a year ago, though when the advance in wholesale prices at the mills is considered, the new list does not yield a materially greater margin of profit than the old list. While the margin of profit as shown by the list, is not materially higher than last year, the dealers expect to make a better profit this year by adhering to the list prices, instead of cutting list prices as they did last season. Following are the changes in the new list, as compared with the list of last season. Dimension generally 50c higher, with some changes in classification: cull plank \$1 higher; No. 1 cull boards \$1 higher; stock boards \$1.50 extra, instead of \$1 extra as per old list; No. 2 box boards \$1 lower; red pine

1st and 2nd siding, flooring and ceiling, \$1 higher; 4th siding, etc., \$1 higher; British Columbia No. 1 and 2 edge grain flooring \$3 higher; No. 3 edge and No. 1 and 2 flat flooring \$1 higher; No. 1 and 2 fir ceiling 1 inch, \$2 higher, No. 3 \$1 higher; No. 1 and 2 fir ceiling 5-8 inch, \$1 higher; No. 1 and 2 6 inch \$2 higher; No. 3, 6 inch \$1 higher; cedar ceiling, 5-8 inch, \$2 lower, 1-2 inch \$2 lower; spruce siding, flooring and ceiling \$1 higher; shiplap 6 inch pine 50c higher; 1-1-1 to 2 inch white pine finishing, 1st and 2nd clear, \$5 lower, selects \$3 lower, shops \$2 lower; cedar finishing, \$2 lower; fir stepping, edge grain No. 1 \$3 higher, No. 2 \$2 higher, No. 1 flat \$5 higher, No. 2 \$3.50 higher; fir finishing up to 12 inches 50c higher, over 12 inches \$1.50 higher; 1 inch fir finishing, \$1 higher for 1st and 2nd white pine, No. 3 clear \$3 lower; B selects \$3 lower; clear cedar \$1 lower, fir finishing up to 12 inches 50c higher, over 12 inches \$1.50 higher; pine lath No. 1 25c lower, No. 2 10c lower; A discount of 2 per cent on cash small purchases and 5 per cent on \$1,000 purchases will be allowed off list prices. Following is the new list.

## WINNIPEG LUMBER PRICES.

These prices are quotations at Winnipeg yards, and are subject to a cash discount of 2 per cent for small orders. For \$1,000 orders or upward, a cash discount of 5 per cent is allowed.

Dimensions and Timber—No. 1, 2x12 to 2x12, 12, 14, and 16 ft, \$19, 18 ft \$20, 20 ft \$21, 22 ft \$22; 24 ft \$23, 3x6 to 3x12, 4x4 to 4x8, 6x6 to 6x8, 12, 14, and 16 ft \$20.50, 18 ft \$21.50, 20 ft \$22.50, 22 ft \$23.50, 24 ft \$24.50; 8x8, 4x12 to 6x12, 8x10 to 12x12, 12, 14 and 16 ft \$22.50; 18 ft \$23.50, 20 ft \$24.50, 22 ft \$25.50, 24 ft \$26.50; 2x1, 10 ft \$21; 2x6, 10 ft \$19; 2x8 to 2x12, \$20. No. 2 dimensions \$2 less than No. 1. Dimensions 26, 28 and 30 ft \$26. Timber, 26, 28 and 30 ft \$28. \$1 per M advance on each inch over 12 inches in depth and width. Tamarac dimensions same price as pine. Spruce dimensions at \$2 per M less than pine. Cull plank, all widths, at \$13 per M. B. O. fir—dimensions up to 32 ft at \$28 per M, 33 to 40 ft \$30, 41 to 60 ft \$36. \$1 per M extra for each 2 in. over 12 in width or depth.

Boards—1st common, red pine, \$25, 2nd common, red and white pine, \$18.50, 3rd common, red and white pine \$16.50; No. 1 cull, pine or spruce, \$14, No. 2 cull \$9; spruce boards, \$16.50, \$1.50 per M extra for stock boards \$2 per M less for 6 to 8 feet and under. No. 1 box, 14 inch and up, \$30, No. 2 box boards, 14 in. and up, \$22. Extra dressing \$2 per M.

Siding, flooring and ceiling—2nd, 4, 5 and 6 inch, white pine, \$36; 3rd, 4, 5 and 6 inch white pine, \$28; 1st and 2nd, 4, 5 and 6 inch red pine, \$31; 3rd, 4, 5 and 6 inch red pine, \$25; 4th, 4, 5 and 6 inch red and white, \$21; cull siding, red and white, \$16; B. O. No. 1 and No. 2 edge grain flooring, 3, 4 and 6 inch, \$35. B. O. No. 3 flat and edge mixed, 4 and 6 inches, \$26; B. O. No. 1 and 2 flat grain flooring, 3, 4 and 6 inches, \$26; 1-1-4, 1-1-2 and 2 inch, \$1 per M more than 1 inch. B. O. No. 1 and 2 fir ceiling, 1 inch, \$30; B. O. No. 3 fir ceiling, 1 inch, \$26; B. O. No. 1 and 2 fir ceiling, 5-8 inch, \$25; B. O. No. 3 fir ceiling, 5-8 in. \$21; B. O. No. 1 and 2 fir siding, 6 inch, \$30; No. 3 fir siding, 6 inch, \$26; B. O. spruce No. 1 siding, flooring and ceiling, \$36; B. O. spruce No. 2 siding, flooring and ceiling, \$30; B. O. cedar siding, No. 1 10 to 16 ft \$39; B. O. cedar siding, No. 1, 6 to 9 ft \$34; B. O. cedar ceiling, No. 1, 10 to 16 ft, \$42; B. O. cedar ceiling, No. 1, 6 to 9 ft \$35; B. O. cedar ceiling No. 1, 5-8 in. 10 to 16 ft, \$33; B. O. cedar ceiling, No. 1, 1-2 inch, 10 to 16 ft, \$30; 4, 5 and 6 inch native spruce, \$21; cull spruce,

\$16. \$2 per M advance for dressing on both sides.

Bevel siding—No. 1 white pine, \$26; No. 2 red and white, \$23.

Shiplap—Pine, 6 inch, \$18.50, 8 and 10 inch, \$20; spruce, 8 and 10 inch, \$19, 6 inch, \$18; pine and spruce cull shiplap 8 and 10 inch, \$17, do., 6 inch, \$14.

Shingles—B. O. cedar, per M, No. 1, \$2.75, No. 2, \$2.50; B. O. cedar dimension shingles, \$4; B. O. cedar dimension band sawed, \$5.

Lath—Pine lath, No. 1, per M, \$2.75; No. 2, \$2.40.

Finishings—1-1-1, 1-1-2 and 2 inch—White pine, 1st and 2nd clear, \$60, 3rd clear, \$55, selects, \$42, shops, \$34, red pine, clear, \$40, selects, \$32, B. O. cedar clear, up to 12 inches, \$48; do., over 12 inches, \$53; B. O. fir edge grain No. 1 stapling, \$48; No. 2, \$42; B. O. fir flat grain, No. 1 \$42; No. 2 do. \$36; B. O. fir finishing up to 12 inch, \$48; do. over 12 inch, \$44; \$5 per M advance on 2-1-4 inch and thicker. One inch—White pine, 1st and 2nd clear, \$56, 3rd clear, \$45, selects, B \$30, selects B \$30, red pine clear \$40, selects \$30; B. O. cedar clear \$46. B. O. fir finishing, up to 12 inches \$38; do. over 12 inches \$44.

Oak—Red and White—1-4 sawed, \$85; 1st and 2nd, \$60 to \$65; common \$40.

Mouldings and Base—Parting strips, 100 feet lineal, 60c; lattice, 1-2x1-2, 100 feet lineal, No. 1 75c; No. 2, 50c; 1-2x1 3-4, 100 feet lineal, 86c; window and door stop, 1-1-2 inch lineal, \$1.25, ditto 2 inch lineal, \$1.50; 1-4 round and 7-8 cove, 75c; 1-1-2 inch mould, \$1.50; 2 inch mould, \$1.75; 2-1-2 inch mould, \$2; 3 inch mould, \$2; 3-1-2 inch mould, \$2.50; 4 inch mould, \$2.75; 4-1-2 inch mould, \$3; 5 inch mould, \$3.25; 6 inch mould, \$4; 5 inch window stool, 1-1-4 \$4.60; 6 inch window stool 1-1-2, \$5.25; 4 inch casings, \$2.25; 5 inch casings, \$2.75; 6 inch casings, \$3.25; 8 inch base, \$4.25; 10 inch base, \$5; 12 inch base, \$7; hand rail, 2x4, \$5.50; wainscot cap, 2-1-4 inch, \$2.35, 3 inch \$2.75; paper mould, 60c. Mouldings made from 1-1-4 stock add 25 per cent; 1-1-2 add 50 per cent. Hardwood mouldings or mouldings to detail at special prices. All shop work at special net prices.

## LUMBER TRADE NOTES.

Magee & Thompson have bought out the lumber yard of R. W. Gibson at Shtuluta.

J. D. McArthur's men have finished the cut of logs on the Bird Tail Creek limit to the north of Birtle and are now clearing up around the camp preparatory to starting on the drive as soon as spring opens up. The logs will be all cut at the mill in Birtle.

The large business done last year in importing lumber from the United States, is causing Minnesota lumber concerns to look this way for business. Formerly only one Minnesota concern worked this field, but this season three companies have representatives here—The Pine Tree Lumber Co., the Crookston and St. Hilaire Lumber Co., and the Brainerd Lumber Co.

## Cheaper Wheels.

There may be said to be three distinct grades of cycle makers. The manufacturer who strives for the utmost mechanical perfection, almost regardless of factory cost, and who claims the right to put a special price on the wheel in which this perfection is presumably embodied. The maker who merely claims to give the "best value for the money." And the maker whose efforts are limited to producing the best looking wheel for the least money. These three classes represent the higher, the medium and the poorer wheels, and are recognized as such in the trade.—Exchange.