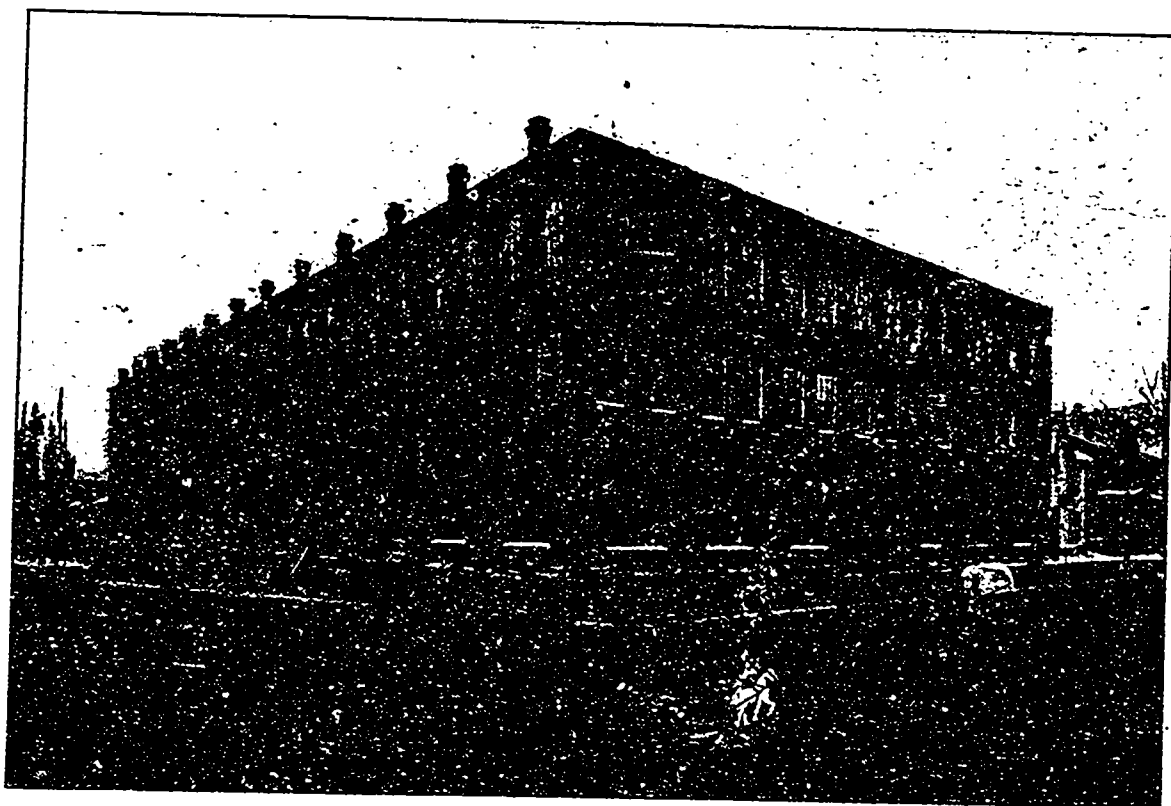


DO you contemplate installing a new Heating System in your Factory, or making any changes in your present heating apparatus? We have made a specialty for the past 15 years of Exhaust and Low Pressure Steam Heating, and keep a staff of competent Engineers, and will be pleased to send one of them to look over your plant, with a view to reducing the cost of operating the same, and also increasing the efficiency of the plant.



The Gondron Mfg. Co's Building heated by the "Webster System of Steam Heating."

MESSRS. DARLING BROS.,

MONTREAL, QUE.

TORONTO, ONT., February 19, 1903.

DEAR SIRs,—The J. F. Brown Co. of this city contemplates putting up a large store or warehouse early in the spring, and Mr. Brown with a friend of his called on us yesterday with regard to the heating system that we purchased from you recently, and we could not do otherwise but recommend it highly. We told Mr. Brown that it was a very large saver of fuel to us, and that we expected that the apparatus would pay for itself inside of one year, and we told him that he could not do any better than to put in the system. Now we do not know whether your man has seen these people or not, but we deemed it our duty to give you the above facts so that your Agent or one of the firm be in this City within the near future. We would advise you to call on the above named firm, they are located at 7 and 9 Queen Street East.

Very truly yours, (Signed) THE GENDRON MFG. CO., LIMITED.

N.B.—Since the above letter was received we have secured the contract for the necessary WEBSTER APPARATUS for the J. F. Brown Co's new building.

Our Illustrated Catalogue will be mailed free on application.

DARLING BROTHERS, - "RELIANCE WORKS" - Montreal

EXHAUST and LIVE STEAM SPECIALISTS.