

**LADIES MUST HAVE BEAUTIFUL HAIR TO BE ATTRACTIVE.**

# SALVIA

THE DAINTLY PERFUMED HAIR TONIC.

Creates a Magnificent Head of Fluffy, Luxuriant Hair—Men and Women of Culture use Salvia, the Latest Paris Hair Dressing and Tonic—It will Make Your Hair Grow or Your Money Back.

SALVIA—the Pride of Paris Hair Dressing and Tonic—at once goes to the roots of the hair and turns harsh characterless hair into beautiful wavy hair, full of character and life—hair that changes the whole appearance.

SALVIA destroys the dandruff and will positively make hair grow. SALVIA is not a sticky sulphur preparation, but a pleasant non-sticky and daintly perfumed. Ladies of taste and refinement wouldn't think of using any other. All actresses in every country now use SALVIA continually.

We claim and absolutely guarantee that SALVIA will create a new growth of hair. If your hair is getting thin, commence using SALVIA at once. It will soon stop your hair from falling out and make the hair grow.

SALVIA is compounded by expert chemists, who have made the hair and its diseases a life-long study. If your druggist doesn't happen to have SALVIA in stock, insist on his getting it for you; don't allow him to sell you "something just as good," because there isn't anything "just as good" as SALVIA. All wholesale druggists in Canada sell SALVIA; and your druggist, if he is up to date, keeps it. Refuse substitutes.

A large generous bottle sells for 50 cents.

**McMURDO & Co., Wholesale Agents.**

## The Snake Scotched —AND— Justice Done.

CHAPTER IX.  
(Continued.)

"I saw you fishing this morning," she said, as Mrs. Mason began to clear the things away. "You and Miss Veronica—Oh, do light your pipe! I know you men always like to smoke the moment after you've eaten anything! I suppose you were teaching her? How clever she is, isn't she? And don't you think she is very beautiful? I do!"

"Yes, oh, yes; I suppose she is," admitted Ralph, but without a corresponding enthusiasm. He was not altogether guileless, and he knew that the best of women find it difficult to listen with pleasure to the praise of another's looks.

"Oh, you only suppose? She is, you know she is. I'm sure everybody must admire her. And she's so sweet and kind-hearted."

"Oh, is she?" said Ralph, rather drily. "I can't say I've noticed that—but you know her better than I do, or ever shall do, I daresay."

"I'm going up to the Court to-morrow," said Fanny, archly; "and I've a great mind to tell her what you say."

"With all my heart!" laughed Ralph, but with a sudden heightening of color. "It strikes me that she wouldn't feel very interested in my opinion of her."

"Oh, I don't know," said Fanny, with an affectation of candor. "It isn't everybody Miss Veronica takes notice of; and if I were in your place

I should feel highly flattered at having her fishing with you. In fact, I consider you a very lucky man, Mr. Ralph."

"Thank you, Miss Fanny," said Ralph, rather ruefully and inwardly wincing; "though I don't see where the luck comes in," he added as he recalled his snubbing of the morning. "And now I must go on my rounds."

"Oh, you needn't hurry," she remonstrated. "You're early yet."

"How do you know?" retorted Ralph, with a laugh and some surprise.

Fanny coloured. She could not confess that she watched him every evening and that most of his comings and goings were known to her.

"Oh, I only guessed it because I wanted you to stay," she said, shyly. "Just five minutes more, while you finish your pipe."

He was indeed earlier than usual, and of course Ralph yielded; and as he leaned back in the comfortable Albert chair, as the big kitchen ones with arms are called, Fanny got out her work and sat on the other side of the table, every now and then glancing out of the corner of her soft brown eyes at the handsome but somewhat pensive face.

"So, Mr. Talbot's gone back to London," she said presently. "What a handsome gentleman he is, isn't he?"

Ralph nodded absently.

"Yes; he's a good-looking chap," he assented.

"Such a distinguished-looking gentleman," murmured Fanny, still watching him out of the corner of her eyes.

"Yes, oh, yes!" assented Ralph again.

"I wonder if there's any truth in what they say; that he and Miss Veronica are going to make a match of it?"

Ralph looked up quickly, then as suddenly became engrossed in stopping the tobacco in his pipe.

### A Neglected Cold May Cause Consumption.

Thousands of people die every year from the effects of this dreaded disease, which, if treated in its first stages with

**MATHIEU'S SYRUP**  
of Tar and Cod Liver Oil and other medicinal extracts, will cure the diseased lungs and give strength to the patient. **Sold everywhere.**

Waterville, N.S., Dec. 27, '07.  
Fillmore & Morris, Amherst, N.S.  
Dear Sirs,—Herewith we enclose our cheque \$15.00 in settlement of our account to date.  
W. O. COOK & SON.

ST. JOHN, N.B., Jan. 10, '07.  
Fillmore & Morris, Amherst, N.S.  
Dear Sirs,—We telegraphed you to-day to ship immediately 5 Gross Mathieu's Syrup. We hope you will send it promptly, but if you are not able to send the whole amount at once, please send us so much of our stock as getting low.  
NATIONAL DRUG & CHEM. CO.

ORANGEDALE, C.B., Aug. 7, '08.  
Blacking & Mercantile Co.'y, Ltd., Amherst, N.S.  
Dear Sirs,—We have nothing but good to say of Mathieu's Syrup and can conscientiously describe it as the most popular and successful Cough Medicine we handle. Owing to the absence of any drug store in this vicinity there is a great variety of proprietary medicine sold in the course of the year, and Mathieu's Syrup pre-eminently leads in its own class. Yours sincerely,  
D. MARTIN.

MATHIEU'S NERVEINE POWDERS are free from opium, chlora and other dangerous drugs and they are supreme against headache, sick headache, neuralgia, overwork. 25 cts. per box of 18 powders. Prepared by  
**J. L. MATHIEU Co., Sherbrooke, Can.**  
THEO. McMURDO & Co., Wholesale Chemists and Druggists, St. John's, Nfld.

"Oh, do they say so?" he said, indifferently.

"Yes," replied Fanny, with a knowing nod of her yellow head. "You see, it would be a good match for both of them. Miss Veronica would be a countess, and Mr. Talbot would get his lordship's money—Oh, perhaps I oughtn't to have said that, for it's a kind of secret that the earl's going to leave Miss Veronica his money. I heard it from his lordship's gentleman, Mr. Welford, you know. But there! there's no harm in telling you, Mr. Ralph."

"Not the least in the world," Ralph assured her, "especially as it is no business of mine, and I've a habit of forgetting anything that doesn't concern or interest me."

"I hope that doesn't apply to your friends," she murmured, shyly, with a sudden flush.

"Why, of course not," responded Ralph, laughing; "one's friends are always interesting, Miss Fanny, and one's gratitude for their kindness keeps them in remembrance."

"Then I must forget you, Mr. Ralph," she said, with a laugh, but with a tenderness on the "you."

"The kindness is on your side," he said. "You're the first friend I've made in Lynne, you know."

Her face, all aglow with pleasure, was turned to him.

"Oh, how nicely you said that!" she breathed. "And I know you won't forget us, or—leave us for any new ones."

"Well, I've got to leave you now," said Ralph, lightly. "I have to keep a sharp lookout in the western woods, for I suspect it has had some undesirable visitors lately."

She rose and went with him to the door and down the garden path.

"How sweet the stocks smell," said Ralph.

"Don't they! They always smell sweeter at night," she said, "wait a minute." She ran across to a border and picked a fine blossom, and came back to him. "There is one for you."

She raised the flower to her lips—there is only a little distance between the nose and the lips, you see—and held it up to him. "Let me put it in your coat for you—may I?" she asked, in a low voice.

"Thank you," said Ralph, with too calm a gratitude, for she sighed faintly as her hand went up to the lapel of his coat. She was very close to him, so close that he could feel her warm, sweet breath upon his cheek, and she put the flower in its place and raised her face, with a murmured, "There! its dainty fairness was so near to his lips that it would almost have been pardonable if they had traversed the few inches and met her half-parted ones upturned so invitingly to him.

But Ralph was not a susceptible man and—rare avis!—not one given to flirting, and it did not occur to him to kiss her.

"Thanks very much!" he said, with exasperating cheerfulness. "Jove! how sweet it smells! Good-night, Miss Fanny!"

She stood and watched him, all her heart in her eyes, as he strode away with his pipe in his mouth and his gun on his shoulder; then biting the lips which he had so coldly ignored, she sighed heavily and went indoors.

It was nearly dawn before Ralph returned to the hut and to bed, but tired as he was he was not too tired to dream; and he dreamt that Mr. Talbot was thrashing him with a broken stick, and that Miss Veronica was looking on and laughing! It was not a pleasant dream by any means, and Ralph awoke with a cry of rage and humiliation and in a wringing perspiration.

That night at dinner Veronica wore a heavy gold bracelet which covered the spot on her wrist, and she kept the old-fashioned ornament on until her maid had left her for the night. Then she took it off slowly and looked long and musingly at the little red spot on her slender, white wrist.

"Blood-poisoning is very bad, I imagine," she thought, dreamily. "It is fatal sometimes, very often, I think. I suppose he knew that or he wouldn't have dared to—to do what he did." Her face flushed with shame. "It is very humiliating. A gamekeeper! He is the first man who has kissed me—no, no!—whose lips have touched me! Her eyes glowed angrily, then suddenly anger died out. "I wonder

### DOCTORS ADVISE OPERATIONS

Saved by Lydia E. Pinkham's Vegetable Compound.

Swarthmore, Penn.—"For fifteen years I suffered untold agony, and for one period of nearly two years I had been so crippled and the doctors told me I would have to undergo an operation, but I began taking Lydia E. Pinkham's Vegetable Compound and am in good health now. I am all over the Change of Life and cannot praise your Vegetable Compound too highly. Every woman should take it at that time. I recommend it to both old and young for female troubles."—Mrs. EMILY SUMMERSGILL, Swarthmore, Pa.

Canadian Woman's Experience: Fort William, Ont.—"I feel as if I could not tell others enough about the good Lydia E. Pinkham's Vegetable Compound has done for me. I was weak and tired and I could not rest nights. A friend recommended your Compound and I soon gained health and strength and could not wish to sleep better. I know other women who have taken it for the same purpose and they join me in praising it."—Mrs. W. A. BERRY, 631 South Vicker Street, Fort Williams, Ontario.

Since we guarantee that all testimonials which we publish are genuine, is it not fair to suppose that if Lydia E. Pinkham's Vegetable Compound has the virtue to help these women it will help any other woman who is suffering in a like manner?

If you want special advice write to Lydia E. Pinkham Medicine Co. (consultant) Lynn, Mass. Your letter will be opened, read and answered by a woman and held in strict confidence.

If there was any danger for him? If there was poison in the wound—it is to call so small a pin-prick a wound: it is to ridiculous!—but if there was, and he happened to have a scratch on his lips; gamekeepers often get scratched by the briars and—and things—Oh, how idiotic I am! What has come to me? How angry he looked when I as good as ordered him out of the hall. His eyes blazed; he was going to say something. I was afraid, yes, I was actually trembling inside. Did he see it? No, no; I am to clever, too artful. I wonder what he thinks of me? Not difficult to guess. What could he think but that I am so foolishly proud and heartless a woman as to be incapable of gratitude, incapable of feeling anything but offended by a man for attempting to save my life. I suppose he did save me, or did he take advantage of—of the accident? Ah, no, that's unjust! I'm old enough to know an honest man when I see him, and this man is honest and genuine. I'll stake my life, the life he saved—Oh, what nonsense! there was no danger—but there might have been—Oh, Veronica, my dear Veronica, are you out of your senses, that you cannot forget the whole thing, that you must dwell upon your adventure—hateful word!—with a young gamekeeper as if it were of any consequence! Young; that's it. He is young and ridiculously good-looking; that's the reason— Her face flushed with the shame that ran through her like a fire. "I wish Lord Lynborough had let him go! But even he, so rarely moved one way or the other, seemed impressed by the man, seemed to feel his influence. A gamekeeper with influence! She laughed impatiently. "It is too absurd! I am growing morbid and—sentimental. This life of slothful ease and luxury is sapping my usually strong and healthy mind. I'll take Sally for a thirty-mile spin to-morrow."

Sally was brought round soon after breakfast the next morning, and set off on the thirty-mile run which was to dispel the "morbid" vapours which possessed her mistress. The mare was young and fresh, and in the exuberance of her spirits, rose two or three times before starting; but Veronica's seat was well-nigh a perfect one, and she only laughed at Sally's preliminary antics, which subsided after her mistress had let her have her head across the park. When she had quieted down for the time being, Veronica turned her into the wood. She had not gone far through it before Sally bricked up her ears and started, and a moment afterwards Ralph came from amongst the trees to the edge of the narrow path.

(To be continued.)

A new and striking hat is made with a black velvet crown and white lace brim, trimmed simply at the side with a rose and foliage.

### Evening Telegram Fashion Plates.

The Home Dressmaker should keep a Catalogue Scrap Book of our Pattern Cuts. These will be found very useful to refer to from time to time.

9901.—A CHARMINGLY ATTRACTIVE MODEL.



Ladies Costume, with or without Surplice Fichu and with Waist in High or Square Dutch Neck.

Brown and white foulard was used for this design, with platings and ruchings of blue piped with green satin. The design is excellent for embroidered materials, for voile, chiffon, marquisette, and other lingerie fabrics. The Pattern without the fichu will develop a smart though simple home or afternoon dress. It is cut in 5 sizes: 34, 36, 38, 40 and 42 inches bust measure. It requires 6 3/4 yards of 36 inch material for the 36 inch size.

Suitable materials for any of these patterns can be procured from AYR & SONS, Ltd. Samples on request. Mention pattern number. Mail orders promptly attended to.

9295.—A CHARMING LITTLE FROCK FOR MOTHER'S GIRL.



Girl's One Piece Dress With or Without Yoke Bands and Standing Collar (with Long or Elbow Sleeve).

White poplin with embroidery in blue is shown here. The design is most becoming and suitable for wash or woolen fabrics. The neck edge may be finished plain with the standing collar or in slight "V" style with the bands. The Pattern is cut in 4 sizes: 4, 6, 8 and 10 years. It requires 3 yards of 36 inch material for the 6 year size.

A pattern of this illustration mailed to any address on receipt of 10c. in silver or stamps.

#### PATTERN COUPON.

Please send the above-mentioned pattern as per directions given below

No. ....

Size.....

Name.....

Address in full:.....

N.B.—Be sure to cut out the illustration and send with the coupon, carefully filled out. The pattern cannot reach you in less than 15 days. Price 10c. each, in cash, postal note, or stamps. Address: Telegram Factors Department.

# Cheap Hosiery. Cheap Underwear.

for the warm weather,  
**At HENRY BLAIR'S**

Superior Values at Small & Money Saving Prices

Women's White Ribbed Cotton Vests, Sleeveless, at 10c., 11c., 12c., 13c. and 15c. each.

Women's White Ribbed Cotton Vests, Short Sleeves, at 12c., 18c., 25c. and 27c. each.

Women's White Ribbed Cotton Vests, Full Shaped, Short Sleeves, Buttoned Fronts, extra value; at 25c. each.

Women's White Ribbed Cotton Vests, Full Shaped, Long Sleeves, extraordinary value; from 25c. each.

Women's White Cotton Bodices (or Corset Covers), Long and Short Sleeves, at 22c., 27c., 38c. and 40c. each.

Children's White Cotton Vests, Short Sleeves, from 11c. each.

Children's White Cotton Vests, Long Sleeves, from 20c. each.

Children's Tan Rib Cotton Hose, guaranteed fast; all the sizes from 5 inch to 9 1/2 inch, only 11c. to 15c. pair.

Children's Black Rib Cotton Hose, guaranteed fast, (Job), all the sizes from 5 inch to 9 1/2 inch, only 10c. to 14c. pair.

Children's Dark Red Cotton Hose, fast colours. An assortment of sizes from 5 inch to 8 1/2 inch; regular 20c. to 30c. pair; now all round 12c. pair.

Women's Plain Black Fine Cotton Hose, only 13c. pair.

Women's Plain Tan Fine Cotton Hose, only 13c. and 20c. pair.

Large assortment of Women's Black, Tan, White and Coloured Lisle Thread Hose in Lace Ankle and Plain Makes.

Women's Plain Black Cashmere Hose, Superior values at 25c., 30c., 35c., 40c., 45c. and 55c. pair up.

Women's Plain Tan Cashmere Hose, Extra values at 30c., 32c., 35c., 45c., 55c. and 60c. pair.

Women's Coloured and Fancy Striped and Clocked Cashmere Hose in great variety.

Just a small lot left of Women's Black Ribbed Wool Cashmere Hose at 25c. pair. These are some regular 40c. to 45c. value; slightly short in legs, clearing at this price.

Men's Black and Tan Cotton Half-Hose, only 13c. and 18c. pair.

Men's Black and Tan Cashmere Half-Hose at all prices.

Large Variety of Men's Coloured, Striped, Embroidered and Clocked Cashmere Half-Hose.

Men's Natural Balbriggan Light Summer Underwear; regularly sold at 45c. garment. Our price: 35c. garment.

Men's White Net Summer Underwear, for the hot weather; at 45c. and 70c. garment.

Boys' Balbriggan Shirts and Drawers for summer wear; only 32c. to 40c. garment.

## The Underwear and Hosiery House HENRY BLAIR.

### Call & Inspect Our STOCK OF Wedding Presents. JOSEPH ROPER.

P. O. Box 236 **SLATTERY'S** PHONE 52  
The Leading Wholesale

# Dry Goods House

OF ST. JOHN'S. WE STOCK:

All kinds of Men's and Boys' Fleece Lined Underwear. All kinds of Regular Piece Goods & Pound Remnants. All kinds of Men's Cotton Tweed and Denim Overalls & Jackets.

## SLATTERY BUILDING,

Duckworth and George's Streets St. John's.

### Advertise in the TELEGRAM

## Griffin's

Best Crown Rivated Scythes.  
American Clipper Scythes.  
Canadian Excelsior Scythes.  
B. Y. Grass Hooks.  
Waterloo Scythe Stones.  
American Scythe Stones.  
Scythe Snaths.  
Hay Rakes.  
Hay Forks, etc.

### BOWRING BROS., Limited.

Hardware Department.

## EUROPEAN AGENCY.

WHOLESALE Indents promptly executed at lowest cash rates for all kinds of British and Continental goods, including: Books and Stationery, Boots, Shoes and Leather, Chemicals and Druggists' Sundries, China, Earthenware and Glassware, Cycles, Motors and Accessories, Drapery, Millinery and Piece Goods, Fancy Goods and Perfumery, Hardware, Machinery and Metals, Jewellery, Plate and Watches, Photographic and Optical Goods, Provisions and Oilmen's Stores, etc., etc.

Commission 2 1/2 per ct. to 5 per ct. Trade Discounts allowed. Special Quotations on Demand. Sample Cases from £10 upwards. Consignments of Produce Sold on Account.

(Established 1814.)

**WILLIAM WILSON & SONS.**  
Cable Address "ANNUAIRE LONDON"  
25 Abchurch Lane, London E. C.

### ARTIFICIAL TEETH!

It is almost impossible to obtain better fitting or more natural looking Teeth than can be obtained at the

**Maritime Dental Parlors,**  
176 Water Street, 176.  
Teeth extracted without pain, 25 cents.

Artificial Plate .....\$12.00  
All other Dental Work in proportion.

**J. W. SILLIKER, D.D.S.,**  
Dentist  
Phone 62. m20, 3m, 4p, eod

# COAL.

No long waits for your coal and no short weights when you get it.

**We keep only the BEST North Sydney Screened Coal. Sent home at current rates**

**MULLALY & CO'Y.**