

- Glessner, J. J., establishes factory for self-binders, 167, 168
 Goodyear, Charles, discovers secret of vulcanized rubber, 174-75
 Gould, G. J., 83
 Gray, Elisha, perfects "harmonic telegraph," 95; invents telephone, 96-97
 Gulf Refining Company, 56
- Hagger, John, 12
 Hanne, Mark, 123
 Harmony, Peter, 12
 Haupt, General Herman, builds pipe line for Tidewater Company, 39
 Haynes, Ellwood, constructs automobile, 178
 Homestead strikes, 72, 73
 Hostetter builds pipe line for Columbia Conduit Company, 39
 Hubbard, G. G., interest in Bell's experiments, 94; refuses at first to finance telephone, 97; places Vail as General Manager of Bell Company, 106-07; later life, 113
 Hudson River Railroad, 23, 24
 Hummings, Rev. Henry, suggests improvements in telephone, 101
- Immigration after Civil War, 14
 Industrial combinations, Western Union Telegraph Company, 9; railroads, 9, 23-24; Standard Oil Company, 25, 36, 52-54; United States Steel Corporation, 84-85; International Harvester Company, 153, 167-169; *see also* names of corporations
 International Harvester Company, 153, 167-69
 Interstate Commerce Act (1887), 48
 Iron, in U. S., 5; in Minn., 63-64
- Jennings, Oliver, associate of Rockefeller, 41
 Johnstown (Pa.), steel production at, 77
 Joliet (Ill.), steel production at, 77
 Jones, Captain Bill, early maker of steel, 66, 68
 Jones, W. H., manufacturer of self-binders, 167, 168
- Kansas City, telephones in, 89
 Kelly, William, discovers "Bessemer process" of making steel, 61, 62
 Kemble, W. H., plays part in public utilities corruption, 125, 138
 Kier, S. M., exploits petroleum as medicine, 27-28
 Kloman, Pittsburgh steel magnate, 66
- Land, beginning of exploitation, 3
 Law, George, 12
 Lenox, James, 11
 London *Times*, comments on invention of telephone, 87; ridicules McCormick harvester, 166
 Lorain (O.), steel production in, 77
 Los Angeles, telephones in, 89
- McCandless, Pittsburgh steel magnate, 66
 McCormick, C. H., invents reaper, 149, 150; life and achievement, 154-57; as a business man, 160-64; harvester exhibited at London Exposition (1851), 166; death (1884), 167; growth of business, 169
 McCormick, Robert, father of C. H., 155-56
 McKay sewing machine, 16
 McQuade, A. J., 137