

Most common sources of revenue, in declining order

In brief

- Membership dues are the most common source of revenue for the associations in general.
- The maximum number of sources of revenue used by an association is eight.
- Indications are that the combination of revenue sources varies considerably from one association to another.

The numbers

Sources of Revenue for	Used by % of Associations
Membership dues	96.8 %
Sale of services	21.8 %
Sale of publications	18.7 %
Missions sponsored by DFAIT	15.6 %
Financial support from a provincial government	12.5 %
Sponsorships	9.3 %
Sale of products (other than publications)	9.3 %
Seminars, meetings, conferences, lunches and social activities	9.3 %
Other	6.25 %
Financial support from CIDA (not core)	6.25 %
Organization of trade fairs sponsored by DFAIT	6.25 %
Organization of trade fairs not sponsored by DFAIT	6.25 %
A foreign government	6.25 %
Financial support from other government agencies	3 %
Financial support from international organizations	3 %
Investment	3 %
Core funding from DFAIT	0 %