The company is located in Bogotá and its market includes all regions of Colombia. The company consists of Canadian, Mexican, Venezuelan and Colombian shareholders. The shareholders are PCI (Canadian), Niveles S.A. de C.V. (Mexican), Sigis (Venezuelan).

The company contains two divisions which are: CIConsultores and GEOSOFT Ltd. CIConsultores is the original Colombian company and contains the Colombian shareholders of CICgeomática. It is responsible for related consulting services in the geomatics industry. GEOSOFT Ltd. provides the distribution of the various products that CICgeomática represents.

The GEOSOFT Ltd. division represents a number of different products. It is the exclusive representative of RADARSAT satellite images for Colombia. This division represents PCI's EASI-PACE and PAMAP GIS software. TYDAC, another Canadian company, distributes products through this company. Most notably its SPANS GIS software is distributed through this division. Enghouse systems Ltd. based out of Markham, Ontario distributes its CableCad software in Colombia through this company. The company is also responsible for distributing TransCAD. This is a GIS software package with applications for the transportation industry.

The company has strong ties with Canadian technology and believes that Canadian geomatics companies contain some of the most advanced technology in the world. The company is interested in expanding its business into the Colombian environmental industry. They are interested in talking to a Canadian engineering firm with some expertise in Canadian environmental technologies.

## CEA LTD.

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The company was established in 1987 and currently has 10 permanent employees. The number of employees fluctuates slightly depending on the amount of consulting contracts the company receives. CEA is one of the smaller geomatics companies in Colombia that was interviewed, but the company has been in business for 10 years and has been growing at a steady rate. Mr. Monroy has an engineering background and is very knowledgeable about the geomatics industry in Colombia.

CEA is equally involved in distributing software and providing consulting services. The company is currently distributing CADMAP which is used for photogrammetric digital mapping. Another product it is distributing is ER Mapper which processes satellite images. Recently the company just received distribution rights for a GIS system called GenaMap, which is produced by the American company GENASYS. This software is easy to use and the company is currently in the process of providing training and installation of the product for British Petroleum Exploration staff.