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identify significant benefits for Canada in a three-way deal and moderate opponents identified benefits for Mexico. Clearly, support for NAFTA is driven by a belief in opportunities and benefits for Canada. Opponents to the FTA are unable to see substantial benefits for Canada and point to Mexico as the primary beneficiary.

- Concern was expressed about Mexico's ability to pay for goods and services it may potentially import from Canada. Given participants' view that Mexico's standard of living and economy was significantly lower than Canada's, participants (notably moderate FTA opponents) had difficulty imagining Mexico providing goods or services to Canada.
- While similar concerns were expressed about trade with third world countries and their ability to pay for Canadian goods and services that might be exported, the majority of respondents believed that there would be advantages (particularly for third world countries) in increased trade with such countries. Despite concerns about quality of goods and ability to pay, most participants were receptive to the notion of 'trade, not aid.'
- In their advice to the Minister/negotiators, participants were insistent that they receive information about the process and progress of negotiations. Most felt that they had not received enough information during the FTA negotiations and expected more in a NAFTA round. Participants also strongly cautioned Canadians involved in the negotiating process about the role of the U.S. (demanding that the U.S. not get the 'upper hand'). They also expressed strong caution in negotiations involving Canada's natural resources.

