

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 2

POST : 640-BOGOTA

007-POWER & ENERGY EQUIP. & SERV.
COLOMBIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

FINALIZE AECL RESEARCH NUCLEAR REACTOR.

\$ 10 MILLION

FOLLOW UP CGE OFFER FOR RIOGRANDE GENERATORS.

\$ 17 MILLION INCREASED EXPORTS FROM CANADA.

FINALIZE B. G. CHECO CONTRACT WITH ISA.

\$ 75 MILLION

FOLLOW UP ON SEVERAL TENDERS TO BE ANNOUNCED SHORTLY.

\$ 6 MILLION INCREASED EXPORTS FROM CANADA.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 FOLLOW-UP ON SEVERAL OPPS FOR CONSTRUCTION OF
ELECTRICITY TRANSMISSION LINES. -ASSISTANCE TO
AECL TO RESOLVE CONTRACTUAL DIFFICULTIES INVOL-
VED IN SALE OF NUCLEAR RESEARCH REACTOR.

-CDN FIRMS HAVE BEEN ADVISED OF OPPS. AT LEAST
ONE FIRM IS EVALUATING POSSIBILITIES TO PARTICI-
PATION BIDDING PROCESS.

QUARTER: 3 -----

QUARTER: 4 -----