

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: Kuala Lumpur

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	13.0	0.0	28.0	0.0	0.67	401 (Enquires)
	from Territory	7.7	0.0	23.0	0.0	0.46	284 (Enquires)
B. Export Promotion Projects and Events		19.0	0.0	9.0	0.0	0.66	0 (Projects/Events)
C. Other Trade Development Activities		14.0	0.0	1.0	0.0	0.43	
D. Promotional Projects		17.3	0.0	8.0	0.0	0.60	19 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.0	0.0	0.0	0.0	0.00	2 (Enquiries)
	from Territory	0.3	0.0	0.0	0.0	0.01	3 (Enquiries)
F. Service to Government	External Affairs	8.7	0.0	9.0	0.0	0.35	36 (Reports)
	OGDs, Provinces, ETC	4.3	0.0	5.0	0.0	0.18	60 (Contacts)
G. Administration	Program Management	6.7	0.0	8.0	0.0	0.28	
	Leave, Professional Dev.	8.3	0.0	9.0	0.0	0.34	
Total TID Program		99.3	0.0	100.0	0.0	3.98	
H. Other Programs		0.7	0.0	0.0	0.0	0.02	

Canadian Business Visitors: 169
Local Business Visitors: 70

Trade Officers: 4
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS