

ries in his pocket. Trade of every description is largely dependent upon the personality of the dealer. If he is a one cent man who is constantly haggling with his customers over trifles, his business will take up whatever capital he may have started out with. The clerk therefore who makes a study of people soon discovers that popularity achieved by the exercise of common sense is one of the greatest possible aids to success in business. A careful study of the quality of goods and of values should be made constantly. This can be done largely by reading reliable trade literature wherever it may be found—in papers, everywhere in fact, wherever it may be found. But it is in commercial papers that the greatest amount of valuable information may be obtained for the reason that they are devoted to the interests of trade exclusively, or ought to be, and constantly treat the important questions that arise in the commercial world. Every clerk should receive a first-class trade journal devoted to the business interests in which he is engaged regularly and make a text book of it. By the time he is ready to embark in it he will have a head full of ideas. He will also know the value of goods and where to buy to the best advantage. He will have correct views on political economy, bankruptcy laws, international commerce, interstate commerce, the grades of various commodities and their nature as products. A good trade paper is the best preceptor and guide that a young man can have. If he can afford it—and he can by practising economy—he should take several. A merchant who is not intelligent in the present age upon the questions that come up in trade has to go by the board usually. He deserves to go.—*Northwest Trade.*

ROBERT ADAMSON,
ASSIGNEE-IN-TRUST,
Room No. 5, Hingston Smith Block
Corner of Main and Lombard Streets,
WINNIPEG.

Assignments in Trust taken for the benefit of Creditors.

MONEY TO LOAN on Mortgage on Improved City & Farm Property.

The Sale of Municipal Debentures and Stocks Negotiated.

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RENTS COLLECTED. ESTATES MANAGED.

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TORONTO, ONT.
Highest Awards and Medals at Exhibitions of 1872.

Dissolution of Partnership.

Notice is hereby given that the partnership heretofore existing between us, the undersigned, as

WOODS OVENS AND CO.,

in the city of Winnipeg, has this day been dissolved by mutual consent.

All debts owing to the said partnership are to be paid to Messrs Woods & Co., of the said city of Winnipeg, merchants, who will pay all debts due by said firm.

Dated at Winnipeg this seventh day of February, A.D. 1885.

Witness—
J. W. WILSON.

A. WOODS,
JESSIE OVENS,
W. J. OVENS,
ELIZABETH WOODS.

The above-mentioned business heretofore carried on under the name of Woods, Ovens, & Co. will be continued by the undersigned,

WOODS & CO.

Winnipeg,
7th February, 1885.

Manitoba Mortgage & Investment Co

CAPITAL (LIMITED) - \$2,500,000.

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Hon. C. P. Brechin, M.P.P., Minister of Public Works,
J. E. Hamilton, Esq., Barrister, of Messrs. Atkins, Cul-
& Hamilton,
A. P. Eden, Esq., Land Commissioner of the Manitoba
and Northern Railway Company, Winnipeg
Capital Agents, of Messrs. Lewis & Kirby, Financial and
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This Company has been formed expressly for the purpose of lending money on the security of Real Estate in Manitoba. Advances made on the security of farm and city property at lowest current rates.

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Manager Winnipeg Branch

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Life Assurance Company.

HEAD OFFICE, TORONTO, ONT.

HON. ALEXANDER MACKENZIE, M.P., President
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Capacity - - - 750 Barrels per day.

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A Full Stock of Patent Hungarian, Strong Bakers' and Spring Extra Flour; Oatmeal, Pot and Pea' Barley, Craham Flour, Cracked Wheat, Bran, Shorts, Ground Feed, Oats, Barley.

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