

## Guardian Assurance Co. LIMITED

OF LONDON, ENGLAND

Total Assets, over \$35,000,000

Fire Insurances at  
Moderate Rates

## The Guardian Accident & Guarantee Company

Accident, Liability, Plate Glass and  
Burglary Insurances  
and Guarantee Bonds

APPLICATIONS FOR AGENCIES INVITED

Head Offices: Guardian Building, 160 St. James St., Montreal

## A Free Course In "Salesmanship"

‡ We have thought about the young man who sees no prospects ahead. Would you like to be in a business that will give you

A Good Living Wage  
A Profitable Future  
A Provision For Old Age

‡ We teach a man the Insurance Business, which offers permanent success, does not fluctuate, is a professional occupation, and has been truly named "The best paid hard work in the world."

‡ This is done by a correspondence course and personal assistance, free of charge.

‡ When he is fully prepared for the work, we place him in a position and help him to make good

‡ The first two lessons of the Company's correspondence course will be sent to anyone interested. It will pay young men who desire to get on in the world to look into this.

All correspondence strictly confidential.

CANADA LIFE ASSURANCE CO.  
HEAD OFFICE, TORONTO.

## The ROYAL INSURANCE COMPANY, LIMITED

LIFE DEPARTMENT

MAINTAINS UNALTERED  
DURING THE WAR  
the high uniform rate of  
PROFITS  
paid to policyholders for the past  
FIFTY YEARS

GUARANTEES  
PROFITS at the FULL RATE  
of \$15 PER ANNUM  
per \$1000 assured, on ALL  
participating policies be-  
coming claims before 1920,  
whether newly effected or not.

HAS RECENTLY  
REDUCED ITS RATES  
for whole of life non-profit  
policies, and now offers  
PERMANENT PROTECTION  
AT THE  
MINIMUM OF COST

ENORMOUS FINANCIAL STRENGTH — PRUDENT ADMINISTRATION.

## QUEEN INSURANCE COMPANY

FIRE AND AUTOMOBILE INSURANCE — ABSOLUTE SECURITY

W. MACKAY, Manager.

J. H. LABELLE, Asst. Manager.