



A WORLDWIDE NETWORK OF PROFESSIONALS

Over 500 members of the Canadian Trade Commissioner Service work for Canadian business in over 140 cities around the world. As part of the Department of Foreign Affairs and International Trade, trade commissioners work alongside commercial officers who know local customs and business practices. Their job is to promote the economic interests of Canada in the global marketplace. Details are available at www.infoexport.gc.ca.

Our Core Services

Market Prospect — We'll help you assess your potential in your target market. *Should you need additional market research, we can refer you to local firms.*

Visit Information — Once you decide to visit the country you want to do business in, we can provide practical advice on timing and organizing your trip. *Please use your travel agent to make appropriate hotel and travel arrangements.*

Key Contacts Search — Need a list of qualified contacts in your target market? We can get it. *We'll let you know of any charges for access to specialized databases.*

Face-to-face Briefing — One of our officers will meet with you personally to discuss the most recent developments in your target market and your future needs. *Simply notify our office of your visit at least two weeks before your departure.*

Local Company Information — We'll provide information on local organizations or companies you have identified. *Credit checks are generally referred to specialized agencies.*

Troubleshooting — Do you have an urgent business or market access problem? Call us for help. *We cannot enter into private disputes or act as customs brokers, sales agents, collection agents or lawyers.*

Additional Services

For the following services, our offices will refer you to third parties who generally charge a fee. In markets where this is not possible, our offices will arrange for these services at a cost: extensive program of appointments, logistical support, business support services, participation in events, temporary office or display space.