

More consumer goods from Canada could also be absorbed into the vast Tokai retail market, where residents have higher than average incomes and the distribution system is simpler. Since the distributors of consumer goods are large but local, the route to the consumer is more direct than that through Tokyo.

As a region with a formal plan for the next century that encompasses "intelligent cities" and "teletopias," the Tokai area would be interested in the kind of expertise offered by Canada in anything from advanced materials processing to computer software for commercial and industrial applications to telecoms and data communications equipment for satellites.

5 Accommodations and Services

Hotels

Visitors to the Nagoya area will find a wealth of comfortable accommodations from which to choose.

Name	Address
Nagoya Hilton International	3-3, Sakae 1-chome Naka-ku, Nagoya 460 Tel: (052) 212-1111 Fax: (052) 212-1225
Nagoya Tokyu Hotel	6-8, Sakae 4-chome Naka-ku, Nagoya 460 Tel: (052) 251-2411 Fax: (052) 251-2422
Hotel Nagoya Castle	3-9, Hinokuchi-cho Nichi-ku, Nagoya 451 Tel: (052) 521-2121 Fax: (052) 531-3313
International Hotel	23-3, Nishiki 3-chome Naka-ku, Nagoya 460 Tel: (052) 961-3111 Fax: (052) 962-5937
Nagoya Terminal Hotel	1-2, Meieki 1-chome Nakamura-ku, Nagoya 450 Tel: (052) 561-3751 Fax: (052) 581-3236
Nagoya Kanko Hotel	1-19-30 Nishiki Naka-ku, Nagoya 460 Tel: (052) 231-7711 Fax: (052) 231-7719

Exhibition Halls

Aichi Trade Center	1-6 Marunouchi 3-chome Naka-ku, Nagoya 460 Tel: (052) 231-6351
Nagoya International Exhibition Hall (Nagoya City Exhibition Association)	2, Kinjofuto 2-chome Minato-ku, Nagoya 455 Tel: (052) 398-1771
Nagoya Trade and Industry Center	2-6-3 Fukiage, Chigusa-ku Nagoya 466 Tel: (052) 735-2111

Interpreter Associations and Companies in Nagoya

Outside the Tokyo metropolitan area, English and French are not widely understood. It is in the visitor's best business interests to be able to communicate effectively, even though host companies may provide in-house interpretation. Good interpretation skills gained after many years of training and properly employed will eliminate time-consuming misunderstandings.

Sometimes, a professional interpreter with experience in business communication can also give an objective assessment of discussions, especially when what was not said is just as important as what was.

Some interpreters are listed below.

Name	Address
Inter Group	Sakae East Bldg. 7F, Sakae, Naka-ku Nagoya Tel: (052) 263-6261
Gaigo Service	Sansei Bldg., 5F 5-18-10 Sakae, Naka-ku Nagoya Tel: (052) 262-6673
Temp Staff	Sakae Gas Bldg., 9F 3-15-33 Sakae, Naka-ku Nagoya Tel: (052) 242-7061
MIK International	Nisshin Bldg., Room 513 1-25-1, Higashi-ku Nagoya Tel: (052) 937-7338