

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 706-WASHINGTON, OAS

008-TRANSPORT SYS, EQUIP, COMP, SERV.  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

UPDATE OF AFRICAN RAILWAY OPPORTUNITIES.

RAISE AWARENESS OF IFI OPPORTUNITIES.

DETAILED STUDY OF CHINA RAIL OPPORTUNITIES.

DETERMINE WHY CANADA HAS NOT SUCCEEDED IN THIS MARKET AS IT COULD/SHOULD.

PRESENTATION IN CANADA OF IFI OPPORTUNITIES TO CANADIAN RAIL SECTOR.

RAISE AWARENESS OF IFI OPPORTUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

FROM 1/1 IN VIEW OF GOAL BROCHURE  
BROCHURE BROCHURE VISITING COM FIRM OF OPPORTUNITIES REGARDING

ON BROCHURE 18 14 REVIEW TO THIS SECTION  
INFORM NEW FEDERAL GOVERNMENT OF EFFECT OF FREE TRADE AGREEMENT

CHANGES AND ENDS OF 8 OFFICIALS WHOSE OF COM INTEREST  
WENT LOGIC & PROPOSAL FOR THE INDIVIDUAL OF SIGNIFICANCE  
WOMEN DEPARTMENTS IN FEDERAL GOVERNMENT COMMUNICATIONS BROCHURE

SELECTED SENIOR OFFICIALS  
SERVICES THROUGH CURRENT REPRESENTATIONS BY THE AMBASSY TO  
VISITING ESTABLISHED FIRMS TO MAKE SURE TO FEDERAL GOVERNMENT

INDIVIDUAL WHOSE AND VISITING WHO THROUGH SMALL BUSINESS  
ENCOURAGING VISITING COM FIRMS TO COME IN THIS MARKET THROUGH

REGISTRATION (INC BYCE)

OFFICIALS  
VOICE ON HOW TO MAKE USE OF NEW  
SO COM FIRMS PROVIDED WITH SPECIFIC

\$50,000 TO \$75,000 STAFF FROM BOL-AMERICA  
TO BID ON COMMISSIONS IN MEXICO CHECKED UNDER DE  
COM COMMUNICATIONS FIRMS WILL BE ENCOURAGED

PROTECTIONIST NEGOTIATION  
ENVIRONMENT OF THE NEW AMERICAN MARKET AS  
COM GOVERNMENT OF INDUSTRY WHOSE DE MARKET

AND FIRMS TO MAKE ABOUT \$500,000 IN SALES

WAS  
FIVE PER FIRM COMPLETED TO GROWING IN THIS

ACTIVITIES PROPOSED IN POST PLAN

ANTICIPATED RESULTS

UNITED STATES OF AMERICA

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FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN