

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 415-HAGUE, THE

005-COMM. & INFORM. EQP. & SERV
NETHERLANDS

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

DISCUSS CANADIAN PARTICIPATION IN EUREKA PROJECTS WITH DUTCH
EUREKA SECRETARIAT.

VISIT FLANDERS TECHNOLOGY TRANSFER FAIR AND OTHER PROMINENT TRADE
FAIRS TO MATCH UP CANADIAN AND DUTCH COMPANIES.

ANTICIPATED RESULTS:

CANADIAN PRIVATE SECTOR PARTICIPATION IN 2 OR
3 EUREKA PROJECTS WITH EUROPEAN PARTNERS.

3-4 LICENSING AGREEMENT JOINT VENTURES OR
OTHER FORMS OF INDUSTRIAL COOPERATION.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 COMPUTER SOFTWARE MISSION/SEMINAR TO NETHERLANDS

NO SUPPORT RECEIVED FROM DRIE
ATTENDED "EUROPE SOFTWARE" FAIR

QUARTER: 2 -FOLLOW UP WITH NETHS AND CDN COMPANIES WHICH
PARTICIPATED IN MINISTER COTE EUREKA MISSION.
-VISIT TRADE FAIRS & IDENTIFY IMPORTERS/AGENTS.

-WROTE TO CDN PARTICIPANTS OF COTE MISSION OF-
FERING FURTHER ASSISTANCE. -WROTE ARTICLE ON PTT
DEREGULA'N. -SENT TRADE QUESTION. TO 150 TELECOM
IMPRTRS. -ATTENDED SECURITY 87 & EUROPE SOFTWARE
87. -ASS. TTS-FINANCED SURVEY RE IT R&D PROJECT.

QUARTER: 3 -----

QUARTER: 4 -----