

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 471-WARSAW

007-POWER & ENERGY EQUIP. & SERV.  
EAST GERMANY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

TO LIASE WITH GDR AND MISSION ORGANIZERS TO ENSURE THAT THE GDR ENVIRONMENT MISSION TO QUEBEC AND TORONTO INCORPORATES CONTACTS FROM CANADIAN LIGNITE POLLUTION CONTROL SYSTEMS PRODUCERS.

FOLLOW-UP WITH MISSION PARTICIPANTS

PREPARATION OF DETAILED LIST OF CANADIAN COMPANIES AND PRODUCTS BASED ON BOSS AND PREVIOUS CONTACTS.

ANTICIPATED RESULTS:

TO ESTABLISH DIALOGUE WITH CANADIAN COMPANIES

TO STIMULATE GDR'S INTEREST IN CANADIAN PRODUCTS AND CONTROLLING SERVICES.

TO INTRODUCE ONCE CANADIAN FIRM INTO THE MARKET.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 TO ASSIST DRIE WITH PROPOSED MISSION ACTIVITIES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

MISSION NOT YET ORGANIZED.