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## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: UNITED STATES

Mission: 603 CLEVELAND

Market: 577 UNITED STATES OF AMERICA

Sector: 010 MINE, METAL, MINERAL PROD & SRV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Next Year Sector/sub-sector (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$ 3728.00M	\$ 3575.00M	\$ 3500.00M	\$ 3450.00M
Canadian Exports \$ 932.00M	\$ 858.00M	\$ 805.00M	\$ 897.00M
Canadian Share 25.00%	24. 00%	23. 00%	26.00%
of Import Market			

## Major Competing Countries

ii)	128	JAPAN GERMANY WEST		028	X
i i i.)	257	JAMAICA		006	7.
iv)	051	UNITED KINGDOM		004	%
<b>v</b> )	349	MEXICO		004	%
vi)	011	AUSTRALIA	•	003	×

Cumulative 3 year export potential for CDN products 100 \$M AND UP in this Sector/Subsector:

Current status of Canadian exports: Well established and growing

Market Share

Products/services for which there are	Current Total Imports
good market prospects	In Canadian \$
i) CASTINGS/FORGINGS	\$ 28.00 M
ii) METAL WORKING MACH.	\$ 33.00 M
iii) MATERIALS HANDLING MACH.	\$ 33.00 M
iv) MINING MACHINERY	\$ 25.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- No factors reported by mission