

PROGRAM RESULTS: ALL REGIONS

BUSINESS ACTIVITY

During the April - June 1992 period, 77 posts submitted quarterly reports identifying the following business activities:

- 591 EXPORT SALES WORTH \$1498 MILLION
- 178 NEW BUYING CONNECTIONS/195 AGENCY AGREEMENTS
- 51 NEW JOINT VENTURES WORTH \$127 M/17 LICENSING AGREEMENTS WORTH \$2 M
- 20 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$53 M
- 24 CANADIAN INVESTMENTS ABROAD WORTH \$26.5 M
- 64 TECHNOLOGY TRANSFERS WORTH \$39.3 M

HIGHLIGHTS:

- \$ 114 million sale of drilling module (Oslo)
- \$ 75 million sale of engine overhaul and repair (Riyadh)
- \$ 50.6 million sale of NGL fractionation plant (Dhaka)
- \$ 42 million sale of muriate of potash (New Delhi)
- \$ 28.3 million sale of locomotives (Algiers)
- \$ 24.7 million sale of buses (Chicago)
- \$ 17 million canadian investment abroad in construction services (Prague)
- \$ 17 million sale of red spring wheat (Santiago)
- \$ 15 million sale of womenswear/leather clothing (New York)
- \$ 13 million sale of rural radio systems (Mexico)

KEY STATISTICS: for the seventy-seven posts having submitted a quarterly report

REGIONS	MISSIONS		NUMBER CONFIRMED		VALUE CONFIRMED	
	TOTAL	REPORTING	EXPORT SALES		EXPORT SALES (\$M)	
Africa & Middle East	16	8	46		156	
Asia & Pacific	20	17	132		931	
Europe & Multilateral	29	26	75		201	
Latin America & Caribbean	14	13	53		84	
United States	13	13	285		126	
	92	77	591		1498	

REGIONS	TRADE ENQUIRIES		INVESTMENT ENQUIRIES		BUSINESS VISITORS	
	Cdn	Local	Cdn	Local	Cdn Pr/Pub	Loc Pr/Pub
Africa & Middle East	2388	2691	30	97	323/110	650/80
Asia & Pacific	8909	9335	157	273	1883/272	6425/626
Europe & Multilateral	6030	7254	282	511	1773/569	2105/496
Latin America & Caribbean	6706	7413	123	16	2115/295	4102/626
United States	8070	6507	221	554	2453/546	2049/591
	32103	33200	813	1451	8547/1792	15331/2419