## Direct From Factory To Dealer

This company now sells its pianos direct from the factory to the dealer in all territories. The price to the dealer is eminently fair, considering the quality of the Martin-Orme Piano. All our dealers pronounce our values to be excellent, and say that the piano is easy to sell.

## The Martin-Orme Piano

has the "Violoform" construction—an exclusive selling advantage over any other piano. The unusual brilliance and beauty of tone is due to this construction. Any ear, however untrained, can detect this unusual Martin-Orme quality of tone.



STYLE E PLAYER-PIANO

The Martin-Orme is obtainable in many styles and finishes, but only one quality-Martin-Orme, the unexcelled.

Is there a Martin-Orme dealer in your town? If not, write us at once for our dealer proposition.

## The Martin-Orme Piano Co., Ltd.

Manufacturers of Pianos and Player-Pianos of the Highest Grade only

Ottawa,

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