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THE FARMER'S ADVOCATE.

NOVEMBER 20, 1919

Iraining for Head and Hand

With Wonderful Future The coming year will be the greatest in the history of the Auto Industry. Producers and distributors of every kind of Auto, Truck and Trac-tor will be tremendously busy. Garages and Service Stations will be rushed to the limit. Already this condition is being felt as never before. Everywhere there is an insistent demand for men-trained men who know how to adjust, repair and care for these thousands of machines. And the constantly increas-ing number of cars means an ever increasing demand for bained men. ing number of cars means an ever increasing demand for trained men.

production.

**Big Field** 

Makes No Difference It makes no difference what you have done nor what you are doing, you can successfully learn the Auto and Tractor Business if you so desire. Our Course will positively teach you this remarkable business with its wor derful future and unlimited field of opportunities Grit, perserverance, determination, a willingnes to work and a desire to get ahead are the chief re-quisites. If you have these, Our Course will tead you this work—will fit you to command big money

Previous Experience

6,353,233 cars and trucks licensed in the United States up to July 1st, 1919. Thousands are being added to this astounding list every day unt

the number is now well over seven millions. At the present rate it will reach the eight million mark before the end of the year, and still the demand is far ahead of uction. And Detroit is the Heart of this tremendous Industry.

Really, there is no limit to your earning capacity after you have mastered this business. This can be made the stepping stone to a most successful business career. The training you get here will fit you to hold positions which before were out of your reach. Factories, Garages and Service Stations all over the Country are continually asking for our men. They know the value of the training we give and do not besitate to give our graduates the preference.

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The Auto Center is the

ogical Place

Thundreds of our students go right from Our School into business of their own,—many of them who had never before thought such a thing possible. Our Course convinced them that they had received a training that was invaluable, capable of placing them in business for themselves. And these students are suc-cessful. They write us of having incomes way. beyond their expectations, all because of the training received at the M. S. A. S.

#### Sell Autos, Trucks and Tractors

Here is a big field for our students. The training we give helps you to know machines as no average salesman can know them. Your thorough knowledge of the various makes enables you to give expert advice on autos, trucks and tractors. It gives you a big advantage in the selling of these machines.



View of our block test department where we have from 18 to 25 motors all the time for students to work on. Sprague Elec-tric Dynamometer shown in center background

Not a Ome-Main School. Our course is not made up of one man's ideas. It represents the combined experience of many,—it consists of the latest, newest and most practical ideas of the biggest men in the auto, truck and tractor business. Our School en-joys the fullest co-operation with manufacturers, ser-vice stations, garages and owners,—a factor of vital importance to our students. importance to our students. A. G. Zeller, President.

DETROIT THE HEART OF THE AUTO INDUSTRY

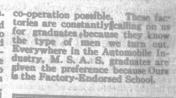
Your success in the Auto Business depends upon -what you know plus what you are taught and trained to do correctly. Here at the M. S. A. S. you are thoroughly instructed in every phrase of the Auto Industry. You learn every part of the work by actually doing it. Such a training enables you to carn the biggest salaries in the business.

Unr Schout Recognized by Garagamen. The record made by Our Graduates has led hundreds of Garage Owners to send men to us for training. These men have recognized the value to them of having trained, com-petent men, and they know that our course gives them that kind. We are also able to place Garage Owners in touch with men in their own vicinity who have taken Our Course, therby helping both these Garagem en and our students.

A practical working knowledge of all cars is required of each student before he can pass our final examination. This test is made in our repair department.

Brazing, Welding and Tire Repairing Taught.

Thess eubjects are fully covered in com-





In this room the student beco thoroughly familiar with every type of starting, lighting and ignition



Not a One-Man School.

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Here is shown the Electrical Lecture Room where the ele-mentary principles of suto electrics are explained to the students.

What We Teach.

Each student is there ou hgly taught the common principles of auto, truck and tractor construc-tion. Every part of a car and its operation is explained in detail. Starting, lighting, ignition, car-burction, combustion, hubrication, transmissions, differentials, chassis construction, etc. and

thoroughly and practically. Not construction, etc.,—all are covered thoroughly and practically. Not one thing is omitted. You are faught automobiles, trucks and tractors as no other school can possibly teach them because of our unequalied equipment and the fact that our School is located "In the Heart of the Auto Industry."

The growing importance of the tractor industry led us to include a complete tractor course with our regular auto course, thereby giving our students the broadest possible training training.

#### **Complete** Training in Auto Electrics.

Electrics. This is a very important feature in our C ourse of Instruction. Students are made familiar with every known type of starting, light-ing and ignition system. So thor-oughly are our students taught this subject that none of them have any difficulty in locating and cor-recting any trouble occurring in auto electric systems. recting any trouble auto electric systems.

### Complete Tractor Course Included.

Our Students are also given complete our Students are also given complete and thorough instruction on the care, re-pair and operation of Farm Tractors as a part of our regular Auto Course. The constantly increasing use of tractors has created a big demand for trained tractor men, hence this addition to our Course without extra charge. Further assistance is realized from Manufacturers who have placed machines with us for the benefit of our Students.

## Read

#### The Money-Back Guarantee.

We guarantee to qualify you for a position as chauffeur, repair man, demonstrator, a ut o electrician, garage man, automobile dealer or tractor mechanic and operator, paying from \$100 to \$400 monthly in a reasonable time, or refund in a reasonable time, or refund



Start Any Time-Don't Wait.

Start Any Time—Jon't Walt. Instructions can begin same day you arrive,—no wasted time. We have three classes daily. Students are given every possible assistance. If necessary, we aid you to get a job where you can earn money to help pay expenses.

# Ask For Catalog-Write to-day

These eubjects are fully covered in com-flete Course separate from the Auto Course. Brazing and Welding have be-flucture and the part of the Auto and the course is most complete and comprehensive and furnishes a valuable addition to the equipment of a student advays a big demand for trained, com-petent tire repair men. Big Factories Endorse Our

Big Factories Endorse Our School.

School. The thoroughness of our me-thods and the completeness of our equipment are well known in the Auto Industry. The biggest factories in the Country heartily endorse our Course. In fact, many of the leading Auto Manufacturers assisted in outlining our Course. and they give Our Students the fullest outlining our Course, and they give Our Students the fullest

SEND THIS COUPON TODAY MICHIGAN STATE AUTO SCHOOL 1851 Auto Bldg., 687-89-91 Woodward 1851 Auto Bidg., 65/-67-74 Ave. DETROIT, MICHIGAN, U.S.A. Gentlemen: Please send me absolutely FREE, New 176-page Illustrated Catalog. "Auto School News" and information as checked below [] Auto and Tractor Course [] The Repairing Tractor Course [] Brazing and Welding () for teach course you are interested in.) (Mark each course you are interested in.) Or, better still, you can expect me about Name. Street.

