COMMENTS?

"We consider price, service, quality, weight important."

HARRY H. BELL & SONS, INC.

WHOLESALER/DISTRIBUTOR

756 28th Street S.

St. Petersburg, Florida 33733

PHONE: TELEX:

CONTACT:

813-327-3474

566010 HHBELL ST B

Ma Tarra Diagram

Mr. Terry Riggs - Purchasing

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$):

\$3 - \$5,000,000

PRESENTLY PURCHASE:

Frozen Fish:

Cod - 10# Layer Pack, Shatter Pack; Flounder - 10# Layer Pack, Shatter Pack; Haddock - 5# Cello, 10# Layer Pack; Ocean Perch - 10# Layer Pack, ShatterPack; Pollock - 10# Layer Pack; Salmon - Whole Frozen Fish; Trout - 10# Layer Pack; Sole - IQF, 10# Layer Pack; Turbot - 10# Layer Pack, Shatter

Pack

Frozen Shellfish:

Mussels - IQF; Sea Scallops - IQF; Lobster Meat - IQF; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - IQF; Other Crab

Products - IQF

PURCHASE FROM?

Australia, Canada, Caribbean, Iceland, New Zealand

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL?

Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS?

St. Petersburg, Florida

COMMENTS?

"Canadian suppliers must meet U.S. standards, properly labeled, correct weights, sizes, and overall quality! Turbot, halibut - buy whole year's supply - whole truckloads. Would prefer to buy direct but present Canadian supplier(s) want intermediary in there."

HENRY LEE CO.

Miami, Florida 33167

PHONE:

305-685-5851

WHOLESALER/DISTRIBUTOR

3301 N.W. 125 Street

KEY CONTACT:

Mr. John Little, V.P. Purchasing, Buyer

Frozen Foods

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$):

\$3 - \$10,000,000

PRESENTLY PURCHASE:

Frozen Fish:

<u>Cod</u> - 5# Cello, 10# Layer Pack, Shatter Pack; <u>Flounder</u> - 10# Layer Pack, Shatter Pack; <u>Haddock</u> - 5# Cello; <u>Ocean Perch</u> - 5# Cello, 10# Layer Pack; <u>Pollock</u> - 10# Layer Pack; <u>Salmon</u> - IQF; <u>Sole</u> - 5# Cello, 10# Layer Pack;

Turbot - IQF, 10# Layer Pack

Frozen Shellfish:

Sea Scallops - 5# Cello; Snow Crab Clusters - 5# Cello; Snow Crab Meat - 5#

Cello

PURCHASE FROM?

Canada, Iceland