

REPT4D
90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

12

POST :635-BRASILIA

SECTOR :007-POWER & ENERGY EQUIP. & SERV.
BRAZIL

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

RENEW MOU BTWN BRAZILIAN & CDN GOV RE: CDN PARTIC IN FUTURE
IDENTIFY EXPORT OPPORTUNITIES FOR CGE GENERATORS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Assist FES in ongoing commercial and financing negotiations
- Assist GEC Canada in commercial and financing aspects of prospective sale

QUARTER: 2 -----

QUARTER: 3 1. Assist FES in on-going commercial and financing negotiations.

QUARTER: 4 -Assist FES in ongoing financial negotiations.

- FES contract signed, financing to be concluded in July/August
- GEC has received letter of intent. Detailed commercial negotiations expected in late 1989

1. EDC loan approved by Brazilian authorities and loan should be signed in first quarter 1990.

-Commercial contract signed, EDC financing to be concluded in April 1990.