

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the July - September 1994 period eighteen posts reported the following business activity:

- 87 EXPORT SALES WORTH \$1546.62 MILLION
- 37 NEW BUYING CONNECTIONS / 22 AGENCY AGREEMENTS
- 17 NEW JOINT VENTURES WORTH \$48 MILLION / 1 LICENSING AGREEMENTS WORTH \$10 MILLION
- 3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$10 MILLION
- 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$39 MILLION
- 5 TECHNOLOGY TRANSFERS

**HIGHLIGHTS:**

- \$961 Sale of light rapid transit (Kuala Lumpur)
- \$137 Sale of GSM cellular phone switching (CTOT/Taipei)
- \$80 Sale of switching equipment (Beijing)
- \$70 Sale of aircraft (Canberra)
- \$10 Territory investment in Canada to manufacture CD-ROM (Tokyo)

**KEY STATISTICS:** for the eighteen posts reporting workload information

Missions Reporting To

		PSA	PSE	PSP
No. Trade Enquiries	Cdn	732	4636	1066
	Local	1741	3356	1117
No. Investment Enquiries	Cdn	5	75	6
	Local	62	33	7
No. Business Visitors	Cdn Pr / Pub	115 / 0	781 / 99	62 / 19
	Local Pr / Pub	377 / 42	927 / 78	101 / 24
		PKE	PRC	PJP
No. Trade Enquiries	Cdn	1084	1567	1579
	Local	815	1047	5283
No. Investment Enquiries	Cdn	16	31	11
	Local	28	85	40
No. Business Visitors	Cdn Pr / Pub	91 / 32	711 / 187	297 / 215
	Local Pr / Pub	190 / 28	414 / 174	3010 / 736