

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
 ACTIVITY REPORT  
 FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Riyadh

| Activity                                |                          | AVERAGE TIME ALLOCATION |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#)         |
|---|--------------------------|-------------------------|-----------|-----------------|-----------|-----------------------|----------------------|
|   |                          | CANADA-BASED            |           | LOCALLY-ENGAGED |           |                       |                      |
|   |                          | TRADE                   | NON-TRADE | TRADE           | NON-TRADE |                       |                      |
| A. Servicing Export Enquiries           | from Canada              | 18.5                    | 0.0       | 15.0            | 0.0       | 0.89                  | 197 (Enquires)       |
|   | from Territory           | 18.3                    | 0.0       | 16.0            | 0.0       | 0.89                  | 212 (Enquires)       |
| B. Export Promotion Projects and Events |                          | 9.3                     | 0.0       | 5.0             | 0.0       | 0.42                  | 0 (Projects/Events)  |
| C. Other Trade Development Activities   |                          | 13.5                    | 0.0       | 3.0             | 0.0       | 0.57                  |                      |
| D. Promotional Projects                 |                          | 2.8                     | 0.0       | 2.0             | 0.0       | 0.13                  | 0 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development     | from Canada              | 0.0                     | 0.0       | 2.0             | 0.0       | 0.02                  | 1 (Enquiries)        |
|   | from Territory           | 5.0                     | 0.0       | 3.0             | 0.0       | 0.23                  | 19 (Enquiries)       |
| F. Service to Government                | External Affairs         | 4.8                     | 0.0       | 2.0             | 0.0       | 0.21                  | 6 (Reports)          |
|   | OGDs, Provinces, ETC     | 2.8                     | 0.0       | 2.0             | 0.0       | 0.13                  | 5 (Contacts)         |
| G. Administration                       | Program Management       | 13.0                    | 0.0       | 0.0             | 0.0       | 0.52                  |                      |
|   | Leave, Professional Dev. | 10.0                    | 0.0       | 50.0            | 0.0       | 0.90                  |                      |
| Total TID Program                       |                          | 98.0                    | 0.0       | 100.0           | 0.0       | 4.91                  |                      |
| H. Other Programs                       |                          | 2.3                     | 0.0       | 0.0             | 0.0       | 0.09                  |                      |

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS