

News briefs

Premier Brian Peckford led the Conservative Party to victory in the Newfoundland provincial election on April 2. In the 52-seat legislature, 36 members were elected from the Conservative Party, 15 from the Liberal Party and the New Democratic Party (NDP) elected one member. It was the first time the NDP has won a seat in a Newfoundland provincial election. The Liberals also gained seats in the April 2 election winning seven more than in the last election.

Hydro-Quebec has signed a five-year

contract for the sale of firm power to St. Lawrence Power Company, a unit of Niagara Mohawk Power Corp. of Syracuse, New York. St. Lawrence supplies one-half the electricity required by the city of Cornwall, Ontario. The sale is for 420 million kilowatt hours of electricity a year and is valued at about \$95 million over five years. An earlier contract for the sale of interruptible power to St. Lawrence Power, signed in 1981, remains in effect.

Ontario Industry and Trade Minister Andy Brandt has announced the formation of a new company, The Ontario Aerospace

Consortium, to market aerospace products and services internationally. The five firms, in the consortium — Chicopee Manufacturing Limited, Kitchener; DAF Indal Limited, a subsidiary of the Indal Group of companies in Mississauga; Fleet Aerospace Corp. of Fort Erie; NYAB VICOM (General Signal Limited) of Kingston; and Reil Industrial Enterprises Limited of Rexdale — are all leading suppliers to the Canadian aerospace industry.

Computer networks, graphics, digital processing, robotics and software courses are to be offered in Canada by Integrated Computer Systems, the Los Angeles-based company specializing in advanced technology training for engineers, computer scientists and technicians. The company is setting up a subsidiary in Nepean, Ontario and plans to initiate its courses in Toronto, Ottawa and Montreal. It will expand into western Canada in the fall. Company president David Collins said the firm has offered its courses to Canadian companies since it was founded in 1974, and the new Canadian base will establish closer contacts with high-tech companies in the country.

A unit of MacDonald Dettwiler and Associates Limited of Richmond, British Columbia has developed a laser photoplotter for printed-circuit board artwork. The Fire 9000, which handles computer-aided design output tapes, has resolution as fine as six microns and can produce a 60 by 90 centimetre plot in ten minutes.

Some 30 Canadian sporting companies participated in the four-day ISPO '85 exhibition in Munich in February and reported sales of more than \$2.5 million by the end of the event. The Canadian firms also projected further sales of more than \$13.9 million over the next 12 months, resulting from business contacts established at the fair. Bill Van Zant, a Canadian specialist on the sporting-goods industry, said the results from the show were the best he has seen in three years. Spring and fall ISPO shows are held in Munich every year and about 1 350 companies display their latest products. They are the world's largest trade fairs for sporting equipment. Of the more than 30 countries that set up national stands, Canada had the largest national booth at this year's spring fair.

Pacific Rim trade fairs

The Department of External Affairs has announced that over the next 12 months, Canadian exporters will have an opportunity to participate in more than two dozen Pacific Rim trade fairs. While some of the specific dates and locations have not as yet been determined, the list by industry sector includes:

General fairs

- Asia and Pacific International Trade Fair (ASPAT 85) — Peking, China, November 15-30, 1985 — A major multi-sector fair, focusing on telecommunications, hydro, oil and gas, transport, mining, aerospace and farm machinery.
- India International Trade Fair (IITF) — New Delhi, India, November 1985.

Agricultural products and equipment

- AG QUIP 85 Exhibition — Sydney, Australia, August 1985.
- AG CHINA — Peking, China, November 4-10, 1985.

Building materials and equipment

- International Building Exhibition (IBEX 85) — Hong Kong, May 29 — June 1, 1985.
- Building Materials and Equipment Exhibition (MALBEX 85) — Kuala Lumpur, Malaysia, June 11-14, 1985.
- Canada Building Products Show — Tokyo, Japan, March 1986.

Consumer products

- Interior Show — Canadian Trade Centre, Tokyo, Japan, May 1985 — Furnishings.
- Home Improvement Show — Canadian Trade Centre, Tokyo, Japan, September 1985 — Do-it-yourself equipment.
- Craft, Gift, Hobby Show — Tokyo, Japan, September 1985.
- Asia International Hardware Exhibition (AHIEX 85) — Singapore, November 2-5, 1985 — Hardware, household, lawn and garden products.
- International Sporting Goods Show — Tokyo, Japan, March 1986.

Electronics and communications

- Communications Indonesia — Jakarta, Indonesia, April 30 — May 4, 1985 — Equipment and services.
- Asia Telecom 85 Exhibition — Singapore, May 14-19, 1985 — Telecommunications equipment.
- Computer 85 Exhibition — Hong Kong, September 1985 — Hard and software.
- Second Electric Indonesia Show — Jakarta, Indonesia, November 26-30, 1985 — Electrical, engineering, power generation and supply.
- Asian Aerospace Exhibition — Singapore, January 19-22, 1986 — Aviation equipment and services.

Machinery equipment

- Asia Printing Exhibition — Singapore, June 21-23, 1985 — Printing.
- Hong Kong Industrial Trade Fair — Hong Kong, October 21-25, 1985 — Industrial.
- WOODEX 85 — Auckland, New Zealand, November 13-16, 1985 — Forestry.

Oil and gas

- PIPETECH ASIA 85 — Jakarta, Indonesia, May 14-17, 1985.
- INDO ENERGY 85 Exhibition — Jakarta, Indonesia, July 2-5, 1985.
- Petroleum Technology Association Exhibition (PTA 85) — Perth, Australia, November 1985.
- Canadian Oil, Gas and Marine Industry Technology Show (COGMIT 85) — Tokyo, Japan, November 1985.
- Offshore Southeast Asia Exhibition — Singapore, February 1986.

Further information can be obtained from the Trade Information Centre, Department of External Affairs, 125 Sussex Drive, Ottawa, Canada, K1A 0G2.

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