

her in a low voice, but very emphatically. Then, without a word, he was gone, and this time for good.

As the street door was heard to close behind him, Phyllis came slowly forward in a dazed manner, and stood looking around like one just awakened from sleep. We watched her breathlessly.

"Who went out just now?" she asked, in a brisk, ordinary tone, quite different from the languid voice of a few minutes ago. "Mr. Crosby? Oh, that horrid little man. What did he want? I thought—wasn't Leslie here just now? I want him."

The door opened, and Leslie stood there.

PROGRESS AND PROFITS

Among the younger financial corporations that are helping the up-building of Vancouver is that of the Canadian Financiers, Limited. This company has an authorized capital of \$2,000,000, and is under the management of Patrick Donnelly. The company was organized owing to the great necessity for more financial institutions in Western Canada where absolute security, combined with the highest possible earning power, is to be had. It has extensive powers under its charter from the Provincial Government to act as brokers, promoters, trustees, executors, administrators, etc., and to carry on a general financial business. It has already been responsible for the successful flotation of the B. C. Trust Corporation which is earning seven per cent. and the Vancouver-Prince Rupert Meat Company, Ltd., with an earning capacity of ten per cent. The Canadian Financiers, Limited, is itself on a nine per cent. interest earning basis with shares quoted at 115.00. An interesting feature of its organization is the fact that its fourteen employees participate in the profits at the end of each year after nine per cent. has been provided for the shareholders. The company is now engaged in promoting the B. C. Life Assurance Company and its management has already succeeded in securing the co-operation of some of the largest capitalists in Western Canada in this new venture.



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