

THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in Western Canada, including that portion of Ontario west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

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Office: 181 McDermott Street.

D. W. BUCHANAN,
Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, NOV. 25, 1899.

PAINT AND GLASS PRICES.

The probable course of paint, glass and turpentine prices at Winnipeg in the near future is something that will repay a little thought on the part of retail dealers in these articles throughout the west. At present several of these lines are being sold for less money than they can be laid down for, and the general situation of the market is such that they must advance in the near future. At the recent advance of 10c per box on glass at Montreal the cost there now is such that import orders, supposing the lake and rail rate were secured, would be \$2.45 per box for first break in 50 foot lots, whereas Winnipeg jobbers have been selling this glass right along at \$2.25 per box. Other sizes are, of course correspondingly cheap here. As compared with prices in leading United States centres prices for glass in Winnipeg are amazingly low. At Minneapolis, for instance, which is the nearest United States jobbing centre, and in the same relative position almost to producing points as Winnipeg, first break glass in 50 foot boxes is worth almost \$1 per box more than here. In New York this glass is worth \$2.79 per box, which would mean laid down in Winnipeg, if attempt were made to import from there, about \$3.40. These high United States prices are due to the operations of a trusts trust. The firmness in Canadian prices is due to scarcity of glass in producing countries and the very largely increased demand. Stocks of glass in Winnipeg or en route to the city are fairly large, but this can hardly be said of other Canadian wholesale centres. An advance of 25c per box may be looked for after navigation closes.

Another article which is being sold very close to cost here is turpentine.

Based on present prices at Savannah, Georgia, which is the principal primary market, of this continent, turpentine is worth in car lots on track 79 1-2c per gallon, while it is being sold in jobbing way at 81c. This does not allow anything for leakage or handling. Higher prices will likely be asked before the end of this month.

White lead is still another line which is being sold at a relatively low price here. Manufacturers estimates generally place the difference between pig lead and white lead prices at an even 2c per pound, which is the cost of converting the raw material into the manufactured article. Pig lead is worth at present in Winnipeg 8c per pound which means that white lead should be worth 8c. per pound. As a matter of fact it is being sold for 7c. It seems therefore that white lead prices must advance in the very near future.

Wise merchants throughout the west who have money to spare have been anticipating to some extent the advances predicted above and others which are almost equally certain, such as the expected advance in prepared paints, and have been buying and taking immediate delivery of their goods for next spring's trade. Dealers will not book orders at present prices for spring delivery.

TRADE REVIEW.

The Canadian Trade Review, published at Montreal, has just issued a special number, largely devoted to Winnipeg. Over forty pages of the number are exclusively devoted to this western metropolis, and the most of this space is taken up with illustrations, showing a large number of the principal wholesale warehouses, banks, business blocks, schools and public buildings. While many of the illustrations given would be familiar to readers of The Commercial, they will doubtless be new to the readers of the Trade Review, and will convey to the patrons of the latter journal considerable knowledge of Winnipeg as it is today. The publishers of the journal have certainly shown enterprise in devoting so much attention to Winnipeg as they have done in this number, without looking for a profitable advertising patronage in return for the expenditure.

McAllister & Watts.

The wholesale stationery and small-ware firm of McAllister & Watts, Winnipeg, have moved this week into new premises in the Balfour block on Norrie street, which have been specially fitted up for them. Their old location was in the Turner-McKeand building on Bannatyne avenue. The gentlemen who compose this firm have been known in connection with the wholesale stationery business in Winnipeg for many years, and both are thoroughly familiar with the trade. Previous to forming their new partnership, early in this year, they

were connected with the firm of Love, McAllister & Co. The present business is confined to stationery, small wares, notions, etc., and is designed to sub-sist on regular monthly orders for staple lines of goods. Christmas and holiday specialties are not, in the meantime, being handled.

The new premises are very well located for such a business, being situated at 43 Norrie street, one block east of Main. The building has been recently extensively repaired and improved, and contains three storeys and a basement. It has good shipping facilities and a strong freight elevator.

New Wholesale Warehouse.

The new warehouse erected in Winnipeg on Market street east by the John, Marrin Co. is now about completed, with the exception of some inside finishing. The new firm are now getting in their stock and are already taking orders in some lines. The warehouse has an excellent location in the wholesale centre, having the transfer railway track in the rear, thus affording excellent facilities for unloading or loading direct from cars right at the door. The building is a solid brick and stone structure, with 40 feet front on Market street and 120 feet deep, three floors, including the basement.

The company, which is opening business in this warehouse, is a new one, so far as the jobbing trade in Winnipeg is concerned, but the gentlemen connected therewith are old and well known residents of the city, and have been connected with the retail grocery trade here since the early days. It is their intention to carry on a general wholesale grocery and commission business, giving special attention to the handling of country produce of all kinds. Their warehouse has been constructed specially with a view to handling produce, their fine, large basement being well adapted to that trade.

McClary Mfg. Co.

J. W. Driscoll, manager of the Winnipeg branch of the McClary Manufacturing Co., with his staff, are now occupying the grand new warehouse on Bannatyne street east, which the company has erected here this season. The warehouse is a large stone and brick structure, 50 feet frontage and 135 feet deep, having five floors, including the basement. The transfer railway track in the rear of the building affords excellent shipping facilities right at the door. The completion of this fine warehouse gives the company unequalled facilities for handling their large western trade. We will give a more extended description of this building shortly.

Provision Company Moving.

In consequence of the rapid increase in their business this fall The Northwest Provision Company, Winnipeg, have been obliged to seek larger quarters than those which they have been occupying on Bannatyne street east and will after the 1st of December be found at 128 and 130 Princess street. In their new premises the company will have much more room than before besides cold storage facilities, which they did not have in the old building.

Teacher (stating problem a second time)—"The man has six thousand dollars assets, and ten thousand dollars liabilities. What per cent will the creditors get?" Pupil—"About —." Teacher—"Work the problem out; don't guess at it." Pupil—"My father says that is all anybody can do."—Cleveland Leader.