

that United States tank cars may be allowed to run in loaded upon our lines.

The Standard Oil Co., the honest trust in the United States—yet in healthy existence in a changed form merely, notwithstanding its nominal dissolution some time ago—is no doubt somewhere in the background of this movement. Canadian consumers are naturally on the side of it, as it means cheaper oil to them. The gas companies will naturally espouse the cause of tank importation, as their object is to get crude in as cheap as possible, as material for the production of gas oil. Refiners could not bring in crude for their purposes, as they burn up too much of it in refining. There is therefore no benefit in the change for them, and certainly none for the domestic producers of crude, who have enough to do to get along with the measure protection they have. The competition among refiners in this country makes it nearly impossible for them to increase capital from profits. They can only do so when they have wells coupled with their refineries, and thus produce their own raw material, and when they make in addition to illuminating oils such other petroleum products as benzine, vaseline, hoof ointments, engine oils, cylinder oils, gasoline, paraffine wax, etc. The narrowness of the refiners' margin is shown in the following statement of cost as compared with selling price: Crude oil, including pipe-ago, costs \$1.30 per barrel at the refinery. Two and a half barrels of crude furnish the material for one barrel of refined; hence the latter costs \$3.25. The cost of refining is 1c per gallon, which makes 35c more to the cost of the barrel of refined. Barreling is about 3c. So that the total cost of a barrel of refined before it leaves the refinery is about \$3.63. The refiner puts it on the track, and gets 11c per gallon or \$3.65 per barrel in car lots. The difference between selling price and cost of production is 22c per barrel. This and 10½ gallons of tar obtained from the crude have to bear the cost of loading and shipping, the wear and tear of plant, interest on capital and profit.

In this country we cannot produce petroleum cheaply enough to use the crude oil for fuel. The duty prevents the importation of crude for that purpose, as well as for refining, and importation in bulk will hardly help the matter, though Ohio crude is much richer than ours, yielding about one third more of refined and costing at the well only about one-fourth of what the Canadian does. But if any considerable part of the duty were taken off, it is unquestionably that the capital in our wells and underground tanks would depreciate very greatly and become unproductive of profit. It is improbable that the Government will accede to the request of the petitioners who want petroleum in bulk. The policy of protecting domestic industries is one to which the Government is greatly committed, and the economy it announced at the time it took the duty off sugar, as a consequence of that step, is likely to make it unwilling to part with a resource of nearly a million dollars per year, which is now yielded by United States oil imported into this country. The class of oil brought in is superior as a rule to that produced in Canada and to that of the average quality of consumption in the United States. It is only choice brands that we need to import for illuminating purposes.

The importation of oil in bulk would probably lead to its delivery in bulk, in wagon tanks, if the law permitted that mode of distribution. In the immense improvements made in the means and methods of transportation and distribution by the Standard Oil Company has a great part of the secret of that trust's vast business, as it has been a great agency in the reduction of prices and the extension of the demand for refined petroleum.—Toronto *Hard-*

Alfred Hortman, tinsmith, New Westminster, has assigned.

THE  
**Rigby Waterproof Clothing**

Has been in the market barely a month and already its merits are appreciated beyond our most sanguine expectations.

**ORDERS.**

Are coming in freely from all parts of the country.

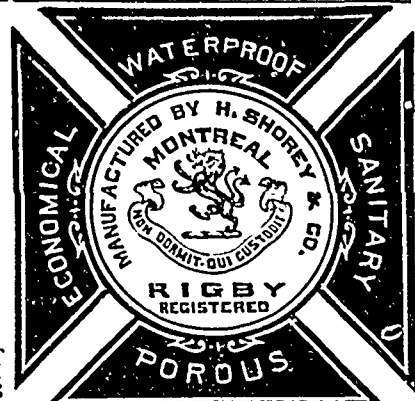
**ANOTHER MONTHS SALES**

Such as the last and it will tax our proofing staff to the utmost to fill the orders. We are now proofing Tweeds suitable for Men's Suits and Ladies' Ulsters and Jackets which we are offering in the piece, samples of which are now being shown on the road by our travellers, on special trips with RIGBY Goods.

Remember that we claim RIGBY proofed materials to be waterproof, which can be satisfactorily tested by any one before purchasing.

Ladies and Gentlemen will appreciate the comfort of having a nice Tweed Overcoat or Ulster used in ordinary wear, thoroughly Porous and yet a sure protection during a rain-storm.

(SAMPLE ORDERS SOLICITED) **H. SHOREY & CO.,**  
MONTREAL.



**He wanted the Earth.**

And what could he have done with it if he had got it! We cannot all be rich; we cannot all afford to smoke Tasse, Wood & Co's "La Toscana" and "Rosebud" Cigars at 15c but most of us can manage the "Reliance" at 10c or three for a quarter. Much better than any other make sold for fifteen cents.

**Pure Highland Scotch Whiskies.**

THE FAMOUS  
**LAGAVULIN DISTILLERY,**  
ISLAND OF ISLAY,  
SCOTLAND.

The Lagavulin Whisky is famous for its fine quality, being made from pure SCOTCH MALT ONLY, and has long been the favorite beverage of Sportsmen.

It contains no grain spirit, or other Whiskies one knows nothing of, and the most eminent Physicians of the day prescribe it where a stimulant is required.

**ASK FOR THE LAGAVULIN.**

**MACKIE'S**  
**PURE OLD BLEND**  
**10 YEARS OLD.**

**GOLD LABEL**  
AS PATRONIZED BY ROYALTY AND THE LEADING PHYSICIANS.

Sold only in the Northwest by:  
G. F. & J. GALT. RICHARD & Co.  
HUDSON'S BAY Co.

**Merchants' Protective**  
**Law and Collection Association,**

HEAD OFFICE.

130 Princess Street, WINNIPEG.

For lessening the expense and work of effectually pushing Collections.

For protecting merchants against persons who have rendered themselves unworthy of credit.

For furnishing merchants and others reliable and valuable information which cannot be obtained from any other source.

E. A. BATES & CO., Managers.

**CIGARS!**

Encourage Home Manufactures by smoking

Republics, Columbia, Caucuses, Selects & Specials

—MADE BY—

**Bryan & Co**

WINNIPEG, - MANITOBA.