

## GET THE BEST

Do not place your Insurance policy until you have learned all about the Guaranteed Investment Plan offered by

The Manufacturers Life Insurance Company

Head Office - TORONTO

UNION MUTUAL Life Insurance Co.  
Portland, Me. FRED E. RICHARDS, President

Accepted value of Canadian Securities, held by Federal Government for protection of policyholders, \$1,206,576  
All policies issued with Annual Dividends on payment of second year's annual premium.  
Exceptional openings for Agents, Province of Quebec and Eastern Ontario.  
Apply to Walter I. Joseph, Mgr., 151 St. James St. Montreal

DO YOU REALIZE THAT  
"APPARENTLY HONEST EMPLOYEES"  
occupying positions of trust and having the absolute confidence of their Employers have, through

DISHONEST MEANS  
been responsible for losses that have aggregated Millions of Dollars in each of the recent past years?

ARE YOU PROTECTED  
against such a contingency by requiring all your Employees to be bonded in a Company whose broad policy of meeting all just claims is well recognized, and whose record is unique for its absence of litigation with clients?

The Guarantee Company of North America  
(Founded by Edward Rawlings in 1872)  
RESOURCES OVER \$2,166,000

HARTLAND S. McDOUGALL President  
WILLIAM WAINWRIGHT Vice-President  
HENRY E. RAWLINGS, Managing Director  
57 Beaver Hall Hill MONTREAL

INTENDING INSURERS  
Should read the "Three Minutes" Leaflet of the

PHOENIX  
Assurance Co. Limited  
Fire] OF LONDON, ENG. [Life

Copies of this and full information regarding the Company's mutual system, its equitable Principle, and liberal policy may be obtained at the  
Head Office:

100 St. Francois Xavier St., Montreal

The Company offers to the Public every advantage which  
LIFE INSURANCE  
conducted under the most favourable conditions is capable of affording.

"AGENTS WANTED"  
R. MacD. Paterson. H. B. F. Bingham.  
J. B. Paterson, Life Superintendent.  
Joint Managers.

The Basis of the Nation's  
Wealth

Real Estate is the basis of the Nation's Wealth. It produces that which both man and beast must have to sustain life. With our rapidly increasing population comes the demand for a corresponding increase in the products of the soil, and this demand will never be less than now. Land cannot be destroyed, and with proper care, its producing power may be maintained intact. Land values, therefore, possess that element of permanency that reduces the speculative feature to the minimum.

This corporation's borrowed funds (Deposits and Debentures) and by far the larger proportion of its shareholders' moneys (Capital Stock and Reserve) are invested in first mortgages on improved, productive real estate. To afford an opportunity to all of investing their money with such absolute safety, we issue our Debentures in sums of one hundred dollars. They are a security in which Trustees are authorized to invest Trust Funds. Write for specimen Debenture and copy of Annual Report.

CANADA PERMANENT  
MORTGAGE CORPORATION

Established 1855

TORONTO STREET - TORONTO

The DOMINION SAVINGS and  
INVESTMENT SOCIETY

Masonic Temple Building  
LONDON, Can.

Interest at 4 per cent. payable half-yearly on Debentures.

T. H. PURDOM, President  
NATHANIEL MILLS, Manager

Founded in 1806.

THE LAW UNION & ROCK  
INSURANCE CO. LIMITED

OF LONDON

Assets Exceed \$45,000,000

Over \$6,000,000 Invested in Canada.

FIRE and ACCIDENT Risks Accepted.

Canadian Head Office:

112 St. James St., cor. Place d'Armes,  
Montreal.

Agents wanted in unrepresented towns in Canada.

W. D. AIKEN,  
Superintendent Accident Dept.  
J. E. E. DICKSON,  
Canadian Manager

The Standard Assurance Co.  
OF EDINBURGH

Established 1825

Head Office for Canada - - MONTREAL

Invested Funds.....\$63,750,000  
Investments under Canadian Branch..... 16,000,000  
Annual Revenue..... 7,600,000  
Deposited with Canadian Government and  
Government Trustees, Over..... 7,000,000  
Bonus Declared..... 40,850,000  
Claims Paid..... 142,950,000

World-Wide Policies

Apply for full particulars

D. M. McGOUN, Manager

The Northern Assurance Co.  
Limited, of London, England

"Strong as the Strongest"

Branch Office for Canada, 88 Notre Dame  
St. West, Montreal.

ACCUMULATED FUNDS.....\$38,800,000  
G. E. MOBERLY, Supt. of Agencies.  
ROBERT W. TYRE, Manager for Canada.  
Applications for Agencies solicited in  
unrepresented districts.

The Standard Loan Co.

We offer for sale debentures bearing interest at FIVE per cent. per annum, payable half-yearly. These debentures offer an absolutely safe and profitable investment, as the purchasers have for security the entire assets of the Company.

Capital and Surplus Assets.....\$1,409,600.00  
Total Assets..... 2,809,000.00

President, J. A. KAMMERER  
1st Vice-President and General Manager, W. S. DINNICK, Toronto.

2nd Vice-President, HUGH S. BRENNAN, Hamilton

DIRECTORS:

Right. Hon. LORD STRATHCONA and MOUNT  
ROYAL, G.C.M.G.

David Ratz R. H. Greene  
W. L. Horton A. J. Williams

Head Office, Cor. Adelaide and Victoria Sts.  
Toronto



The PRUDENTIAL INSURANCE COMPANY OF AMERICA.

FORREST F. DRYDEN, President.

Incorporated as a Stock Company by the State of New Jersey.

Union Assurance Society

LIMITED

(Fire Insurance since A.D. 1714)

Canada Branch - - - MONTREAL  
T. L. MORRISSEY, Resident Manager

North West Branch - WINNIPEG  
THOS. BRUCE, Branch Manager

Agencies throughout the Dominion.

Guardian Assurance Co.  
LIMITED :: OF LONDON, ENGLAND  
ESTABLISHED 1821

Capital Subscribed.....\$10,000,000  
Capital paid-up..... 5,000,000  
Invested Funds exceed..... 33,000,000

Head Office for Canada:  
GUARDIAN BUILDING, MONTREAL

TRUSTEES:  
J. O. GRAVEL, Esq. K. W. BLACKWELL, Esq.  
TANCREDE BIENVENU, Esq.  
M. LAMBERT, Manager BERTRAM E. HARDS,  
Assistant Manager

National Trust Co.  
LIMITED

Capital Paid up.....\$1,500,000  
Reserve..... 1,400,000

ACTS AS

Executor, Administrator and Trustee, Liquidator and Assignee for the Benefit of Creditors, Trustee for Bond Issues of Corporations and Companies

Receives funds in Trust, allowing 4 per cent. per annum, payable half-yearly upon amounts of \$500.00 and upwards lodged with the Company from one to five years.

Members of the Legal and Notarial professions bringing any business to this Company are always retained in the professional care thereof.

The Montreal Board of Directors is composed of the following:

H. B. WALKER, Manager Canadian Bank of Commerce, Montreal; WM. McMASTER, Vice-President, Dominion Steel Corporation; H. J. FULLER, Pres. Can. Fairbanks-Morse, Ltd; F. W. MOLSON, Director Molsons Bank; T. B. MACAULEY, Managing Director Sun Life Assurance Co.; W. M. BIRKS, Vice-President Henry Birks & Sons, Limited.

PERCIVAL MOLSON, Manager

Office and Safety Deposit Vaults  
153 St. James St., Montreal.

THE BRITISH CANADIAN  
REALTY & INVESTMENT  
Co., Limited

Real Estate, Timber Limits, Farm  
and Coal Lands, Water Powers

J. T. BETHUNE, Managing  
Director,  
605-606 TRANSPORTATION BLDG.

Cable Address: BRITISHCAN  
Codes: Western Union & Premier Bentley

Life Insurance  
Selling Ability  
Gives a Man

a chance to fully test his earning powers. Why don't you develop yours? Sell life insurance for

THE PRUDENTIAL.

WRITE US ABOUT AN AGENCY.